

Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

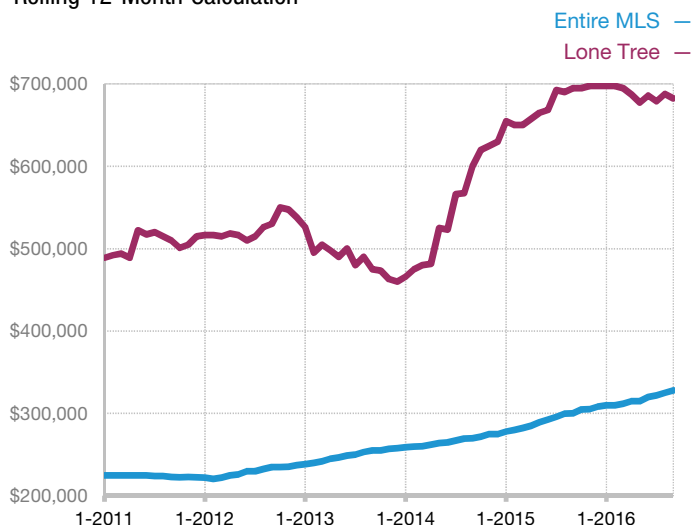
Single Family	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	78	59	- 24.4%	--	--	--
Under Contract	18	20	+ 11.1%	173	139	- 19.7%
New Listings	21	21	0.0%	240	197	- 17.9%
Sold Listings	12	10	- 16.7%	159	132	- 17.0%
Days on Market Until Sale	35	27	- 22.9%	59	47	- 20.3%
Median Sales Price*	\$647,500	\$620,000	- 4.2%	\$695,000	\$677,500	- 2.5%
Average Sales Price*	\$674,021	\$794,042	+ 17.8%	\$764,876	\$777,907	+ 1.7%
Percent of List Price Received*	96.5%	98.2%	+ 1.8%	98.1%	98.6%	+ 0.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	13	4	- 69.2%	--	--	--
Under Contract	7	13	+ 85.7%	79	61	- 22.8%
New Listings	8	6	- 25.0%	93	70	- 24.7%
Sold Listings	6	5	- 16.7%	75	55	- 26.7%
Days on Market Until Sale	21	12	- 42.9%	22	19	- 13.6%
Median Sales Price*	\$332,500	\$435,900	+ 31.1%	\$359,950	\$394,000	+ 9.5%
Average Sales Price*	\$347,958	\$453,980	+ 30.5%	\$353,943	\$386,278	+ 9.1%
Percent of List Price Received*	99.2%	99.1%	- 0.1%	99.3%	98.9%	- 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

