

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

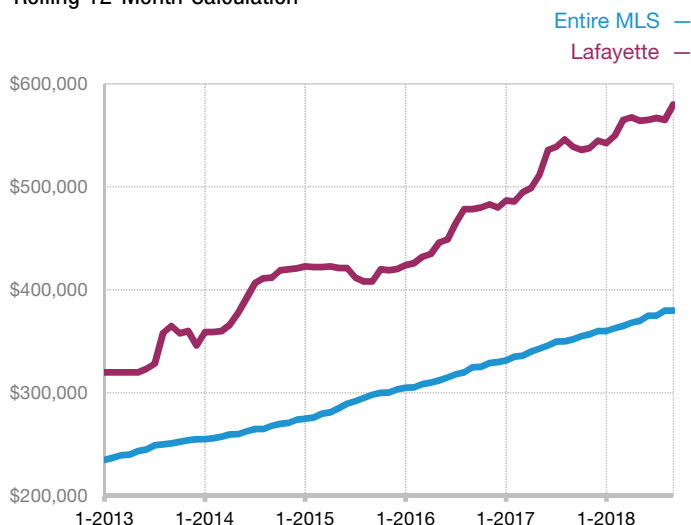
Single Family	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Inventory of Active Listings	50	52	+ 4.0%	--	--	--
Under Contract	22	28	+ 27.3%	203	225	+ 10.8%
New Listings	31	39	+ 25.8%	257	291	+ 13.2%
Sold Listings	23	20	- 13.0%	190	205	+ 7.9%
Days on Market Until Sale	22	23	+ 4.5%	24	19	- 20.8%
Median Sales Price*	\$505,000	\$672,500	+ 33.2%	\$548,250	\$595,000	+ 8.5%
Average Sales Price*	\$520,410	\$611,070	+ 17.4%	\$601,209	\$624,900	+ 3.9%
Percent of List Price Received*	99.5%	99.4%	- 0.1%	100.4%	100.6%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Inventory of Active Listings	14	13	- 7.1%	--	--	--
Under Contract	9	12	+ 33.3%	73	105	+ 43.8%
New Listings	8	9	+ 12.5%	87	121	+ 39.1%
Sold Listings	11	13	+ 18.2%	65	90	+ 38.5%
Days on Market Until Sale	26	12	- 53.8%	14	14	0.0%
Median Sales Price*	\$360,000	\$347,000	- 3.6%	\$350,000	\$388,000	+ 10.9%
Average Sales Price*	\$367,036	\$352,225	- 4.0%	\$356,247	\$381,913	+ 7.2%
Percent of List Price Received*	100.1%	99.8%	- 0.3%	101.4%	101.6%	+ 0.2%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

