

# Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lafayette

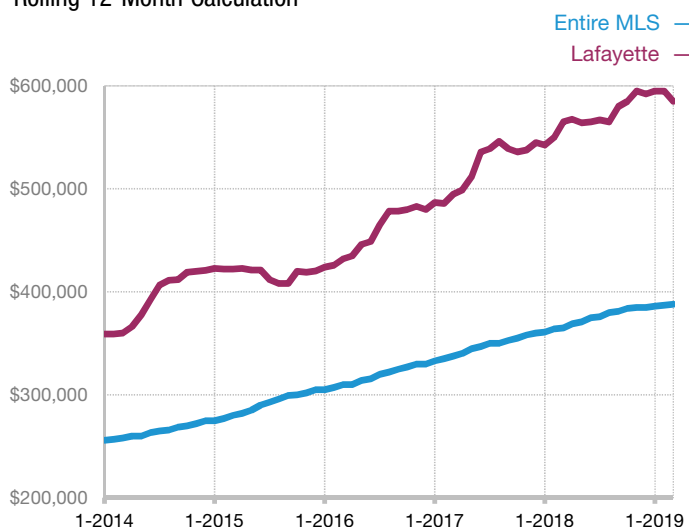
Single Family	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Inventory of Active Listings	27	39	+ 44.4%	--	--	--
Under Contract	25	24	- 4.0%	63	64	+ 1.6%
New Listings	24	33	+ 37.5%	76	86	+ 13.2%
Sold Listings	22	23	+ 4.5%	48	49	+ 2.1%
Days on Market Until Sale	27	15	- 44.4%	25	29	+ 16.0%
Median Sales Price*	\$617,500	\$490,000	- 20.6%	\$570,000	\$505,500	- 11.3%
Average Sales Price*	\$620,023	\$550,879	- 11.2%	\$591,672	\$574,937	- 2.8%
Percent of List Price Received*	100.2%	99.5%	- 0.7%	99.6%	98.8%	- 0.8%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Inventory of Active Listings	6	12	+ 100.0%	--	--	--
Under Contract	7	10	+ 42.9%	24	31	+ 29.2%
New Listings	7	15	+ 114.3%	27	40	+ 48.1%
Sold Listings	9	11	+ 22.2%	20	29	+ 45.0%
Days on Market Until Sale	12	16	+ 33.3%	15	27	+ 80.0%
Median Sales Price*	\$433,000	\$295,000	- 31.9%	\$424,500	\$405,000	- 4.6%
Average Sales Price*	\$387,333	\$364,368	- 5.9%	\$385,818	\$399,147	+ 3.5%
Percent of List Price Received*	102.7%	100.0%	- 2.6%	101.3%	100.0%	- 1.3%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

