

Local Market Update for March 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

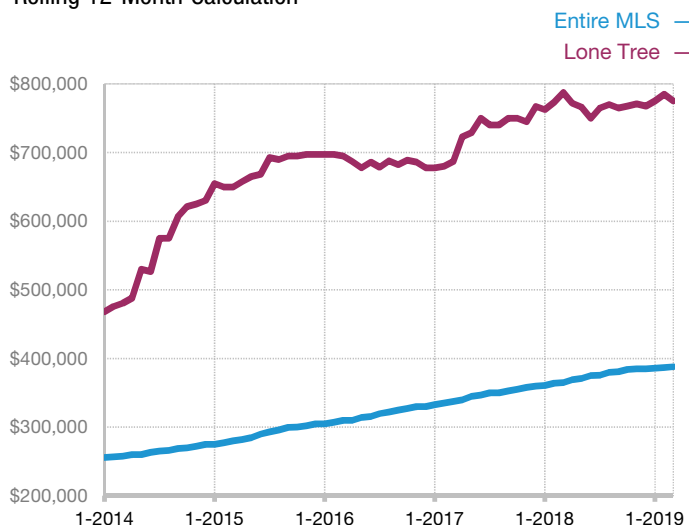
Single Family	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Inventory of Active Listings	36	30	- 16.7%	--	--	--
Under Contract	20	13	- 35.0%	59	37	- 37.3%
New Listings	27	16	- 40.7%	67	52	- 22.4%
Sold Listings	22	12	- 45.5%	45	33	- 26.7%
Days on Market Until Sale	55	26	- 52.7%	64	36	- 43.8%
Median Sales Price*	\$838,500	\$701,500	- 16.3%	\$838,000	\$815,000	- 2.7%
Average Sales Price*	\$946,794	\$863,955	- 8.7%	\$898,076	\$945,619	+ 5.3%
Percent of List Price Received*	98.0%	100.5%	+ 2.6%	98.0%	99.2%	+ 1.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 03-2018	Thru 03-2019	Percent Change from Previous Year
Inventory of Active Listings	5	10	+ 100.0%	--	--	--
Under Contract	9	6	- 33.3%	15	20	+ 33.3%
New Listings	7	11	+ 57.1%	17	22	+ 29.4%
Sold Listings	2	10	+ 400.0%	10	18	+ 80.0%
Days on Market Until Sale	16	51	+ 218.8%	33	48	+ 45.5%
Median Sales Price*	\$461,000	\$463,700	+ 0.6%	\$477,500	\$421,875	- 11.6%
Average Sales Price*	\$461,000	\$448,895	- 2.6%	\$464,806	\$430,039	- 7.5%
Percent of List Price Received*	100.9%	99.0%	- 1.9%	99.4%	98.8%	- 0.6%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

