

# Local Market Update for December 2016

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

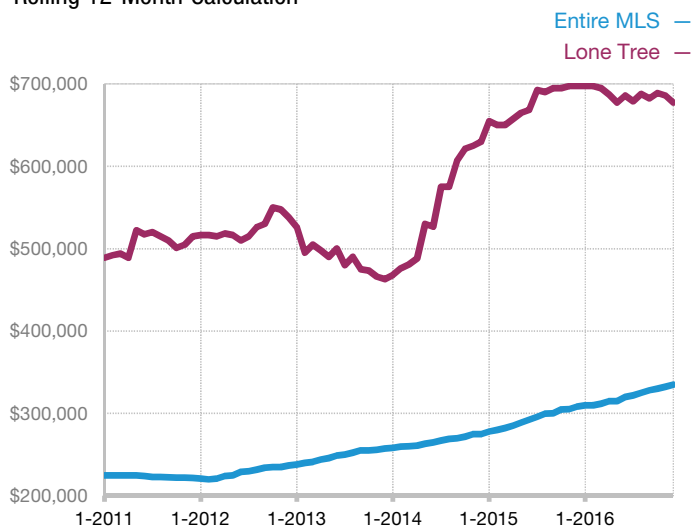
Single Family	December			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 12-2015	Thru 12-2016	Percent Change from Previous Year
Inventory of Active Listings	50	31	- 38.0%	--	--	--
Under Contract	10	8	- 20.0%	212	171	- 19.3%
New Listings	5	6	+ 20.0%	277	224	- 19.1%
Sold Listings	17	12	- 29.4%	206	178	- 13.6%
Days on Market Until Sale	97	83	- 14.4%	63	51	- 19.0%
Median Sales Price*	\$760,000	\$717,500	- 5.6%	\$697,500	\$677,500	- 2.9%
Average Sales Price*	\$830,307	\$814,285	- 1.9%	\$763,950	\$792,793	+ 3.8%
Percent of List Price Received*	95.2%	97.3%	+ 2.2%	97.8%	98.4%	+ 0.6%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 12-2015	Thru 12-2016	Percent Change from Previous Year
Inventory of Active Listings	6	6	0.0%	--	--	--
Under Contract	5	1	- 80.0%	95	73	- 23.2%
New Listings	5	4	- 20.0%	106	85	- 19.8%
Sold Listings	7	8	+ 14.3%	94	76	- 19.1%
Days on Market Until Sale	27	32	+ 18.5%	24	21	- 12.5%
Median Sales Price*	\$342,000	\$391,500	+ 14.5%	\$349,000	\$393,500	+ 12.8%
Average Sales Price*	\$334,929	\$413,750	+ 23.5%	\$357,337	\$393,692	+ 10.2%
Percent of List Price Received*	99.7%	99.3%	- 0.4%	99.3%	98.8%	- 0.5%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

