

Local Market Update for January 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Highlands Ranch

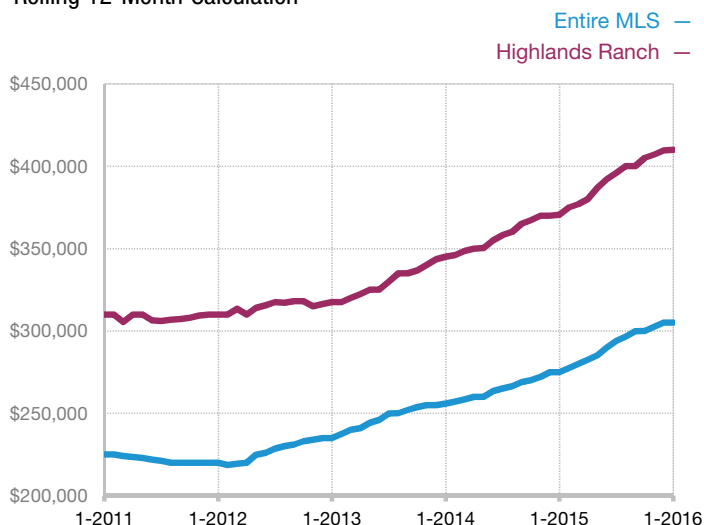
Single Family	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	105	78	- 25.7%	--	--	--
Under Contract	105	88	- 16.2%	105	88	- 16.2%
New Listings	104	99	- 4.8%	104	99	- 4.8%
Sold Listings	65	88	+ 35.4%	65	88	+ 35.4%
Days on Market Until Sale	28	31	+ 10.7%	28	31	+ 10.7%
Median Sales Price*	\$380,000	\$422,500	+ 11.2%	\$380,000	\$422,500	+ 11.2%
Average Sales Price*	\$409,747	\$468,630	+ 14.4%	\$409,747	\$468,630	+ 14.4%
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	99.0%	99.1%	+ 0.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	17	12	- 29.4%	--	--	--
Under Contract	24	32	+ 33.3%	24	32	+ 33.3%
New Listings	20	32	+ 60.0%	20	32	+ 60.0%
Sold Listings	15	15	0.0%	15	15	0.0%
Days on Market Until Sale	46	31	- 32.6%	46	31	- 32.6%
Median Sales Price*	\$286,500	\$315,000	+ 9.9%	\$286,500	\$315,000	+ 9.9%
Average Sales Price*	\$302,075	\$328,207	+ 8.7%	\$302,075	\$328,207	+ 8.7%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	98.8%	99.3%	+ 0.5%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

