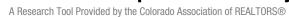
## **Local Market Update for February 2016**





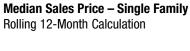
## Westminster

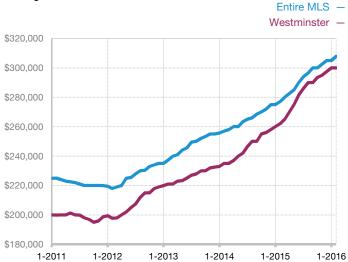
Single Family	February			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 02-2015	Thru 02-2016	Percent Change from Previous Year
Inventory of Active Listings	117	91	- 22.2%			
Under Contract	106	113	+ 6.6%	196	194	- 1.0%
New Listings	103	103	0.0%	194	198	+ 2.1%
Sold Listings	87	68	- 21.8%	150	144	- 4.0%
Days on Market Until Sale	30	25	- 16.7%	28	23	- 17.9%
Median Sales Price*	\$273,750	\$310,000	+ 13.2%	\$275,000	\$300,000	+ 9.1%
Average Sales Price*	\$319,099	\$343,668	+ 7.7%	\$318,798	\$341,097	+ 7.0%
Percent of List Price Received*	99.9%	100.1%	+ 0.2%	99.9%	100.1%	+ 0.2%

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	February			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 02-2015	Thru 02-2016	Percent Change from Previous Year
Inventory of Active Listings	20	16	- 20.0%			
Under Contract	29	45	+ 55.2%	68	72	+ 5.9%
New Listings	31	37	+ 19.4%	66	71	+ 7.6%
Sold Listings	33	18	- 45.5%	71	47	- 33.8%
Days on Market Until Sale	9	8	- 11.1%	19	12	- 36.8%
Median Sales Price*	\$191,000	\$193,000	+ 1.0%	\$181,000	\$182,000	+ 0.6%
Average Sales Price*	\$197,095	\$187,339	- 4.9%	\$191,375	\$187,224	- 2.2%
Percent of List Price Received*	100.3%	100.6%	+ 0.3%	99.6%	100.5%	+ 0.9%

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





## Median Sales Price - Townhouse-Condo

