

# 13 MONSTERS EVERY REALTOR® FEARS



## VAMPIRE

Overly-needly client who wastes your time and energy.  
Please don't ask to view homes you can't afford.



## ZOMBIE

A client who watches too much HGTV.  
May mindlessly chant "But Zillow says..."



## GHOST

Flakey, unresponsive client - maybe they don't even show up.  
To think you could have slept in for once.



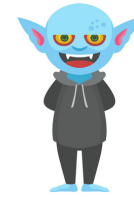
## FRANKENSTEIN'S MONSTER

A house with truly bizarre design choices...  
Is that a shower in the kitchen? Who built this monstrosity?



## POLTERGEIST

Anyone who leaves the light on, makes a mess  
or won't stop touching everything during a showing.



## GOBLIN

Someone who steals valuables during an open house.  
Be warned!



## TROLL

A stubborn buyer who grossly lowballs their offer.  
Thanks for wasting everyone's time, are you ready to get serious now?

## OGRE

That agent who is needlessly hostile & rude to other agents.



## BANSHEE

An open house attendee who loudly calls out a home's shortcomings.



## WEREWOLF

A client who calls you at night.  
Bonus points if they get mad when you don't answer.



## HYDRA

A buyer who seems to have brought their entire extended family to the showing.  
Is this headcount really necessary?



## WITCH

An agent who overly exaggerates descriptions and photos on the MLS.  
We hope you have a charm to dispel disappointment.



## SIREN

A buyer who requests showings without getting pre-approved first.  
Beware of their alluring call and inquire before you schedule anything.

