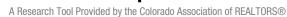
Local Market Update for March 2016





Aurora

| Single Family | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 03-2015 | Thru 03-2016 | Percent Change from Previous Year |
| Inventory of Active Listings | 369 | 283 | - 23.3% | | | |
| Under Contract | 479 | 479 | 0.0% | 1,142 | 1,163 | + 1.8% |
| New Listings | 496 | 515 | + 3.8% | 1,171 | 1,194 | + 2.0% |
| Sold Listings | 357 | 371 | + 3.9% | 856 | 934 | + 9.1% |
| Days on Market Until Sale | 24 | 22 | - 8.3% | 30 | 26 | - 13.3% |
| Median Sales Price* | \$272,000 | \$308,000 | + 13.2% | \$259,450 | \$299,700 | + 15.5% |
| Average Sales Price* | \$303,751 | \$337,712 | + 11.2% | \$289,345 | \$325,692 | + 12.6% |
| Percent of List Price Received* | 101.2% | 100.8% | - 0.4% | 100.7% | 100.3% | - 0.4% |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | March | | | Year to Date | | |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 03-2015 | Thru 03-2016 | Percent Change from Previous Year |
| Inventory of Active Listings | 158 | 100 | - 36.7% | | | |
| Under Contract | 246 | 250 | + 1.6% | 592 | 680 | + 14.9% |
| New Listings | 266 | 234 | - 12.0% | 635 | 634 | - 0.2% |
| Sold Listings | 213 | 228 | + 7.0% | 524 | 571 | + 9.0% |
| Days on Market Until Sale | 17 | 16 | - 5.9% | 17 | 20 | + 17.6% |
| Median Sales Price* | \$160,000 | \$180,000 | + 12.5% | \$150,000 | \$178,000 | + 18.7% |
| Average Sales Price* | \$167,746 | \$190,213 | + 13.4% | \$157,993 | \$184,955 | + 17.1% |
| Percent of List Price Received* | 101.0% | 101.1% | + 0.1% | 100.3% | 100.3% | 0.0% |

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

