

Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®

Castle Rock

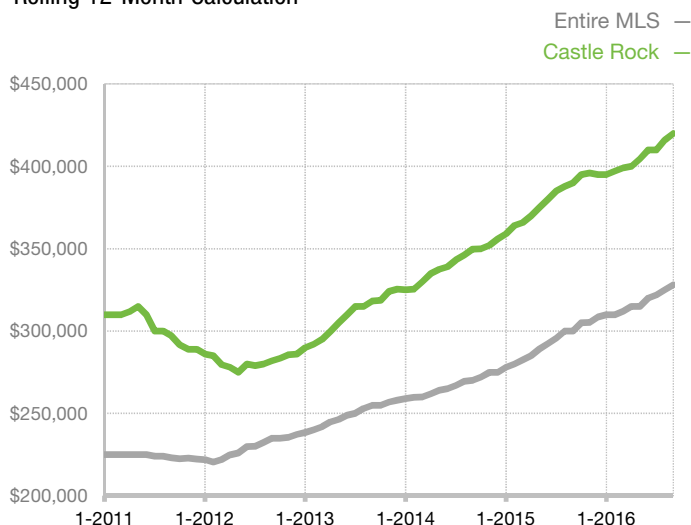
Single Family	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	478	412	- 13.8%	--	--	--
Under Contract	122	147	+ 20.5%	1,376	1,419	+ 3.1%
New Listings	183	163	- 10.9%	1,748	1,860	+ 6.4%
Sold Listings	118	161	+ 36.4%	1,342	1,360	+ 1.3%
Days on Market Until Sale	40	45	+ 12.5%	39	41	+ 5.1%
Median Sales Price*	\$414,732	\$430,000	+ 3.7%	\$399,000	\$425,000	+ 6.5%
Average Sales Price*	\$469,586	\$501,614	+ 6.8%	\$460,523	\$485,890	+ 5.5%
Percent of List Price Received*	99.5%	99.3%	- 0.2%	99.6%	99.4%	- 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	40	33	- 17.5%	--	--	--
Under Contract	30	33	+ 10.0%	291	236	- 18.9%
New Listings	31	32	+ 3.2%	330	278	- 15.8%
Sold Listings	34	36	+ 5.9%	265	218	- 17.7%
Days on Market Until Sale	16	31	+ 93.8%	15	19	+ 26.7%
Median Sales Price*	\$240,500	\$286,000	+ 18.9%	\$245,000	\$279,950	+ 14.3%
Average Sales Price*	\$248,578	\$300,810	+ 21.0%	\$250,191	\$296,934	+ 18.7%
Percent of List Price Received*	99.7%	100.3%	+ 0.6%	99.9%	100.6%	+ 0.7%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

