

Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®

Monument

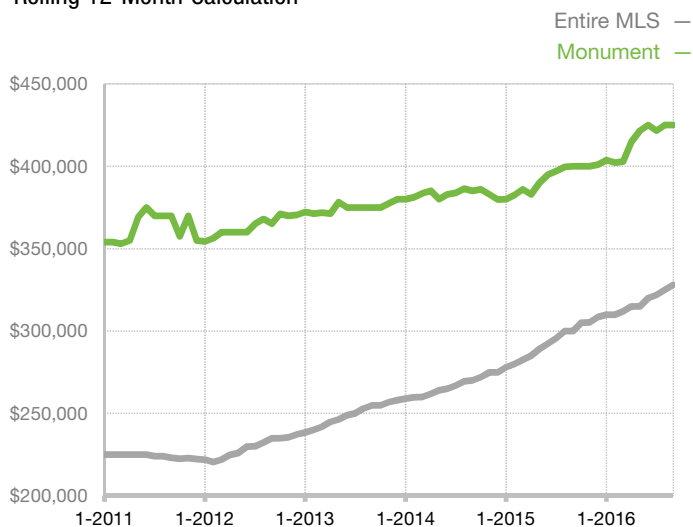
Single Family	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	287	220	- 23.3%	--	--	--
Under Contract	58	96	+ 65.5%	575	659	+ 14.6%
New Listings	73	92	+ 26.0%	819	858	+ 4.8%
Sold Listings	61	67	+ 9.8%	526	553	+ 5.1%
Days on Market Until Sale	81	45	- 44.4%	90	53	- 41.1%
Median Sales Price*	\$387,500	\$410,000	+ 5.8%	\$404,198	\$430,000	+ 6.4%
Average Sales Price*	\$414,206	\$434,879	+ 5.0%	\$429,870	\$458,823	+ 6.7%
Percent of List Price Received*	97.8%	99.2%	+ 1.4%	98.3%	99.0%	+ 0.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	17	7	- 58.8%	--	--	--
Under Contract	5	7	+ 40.0%	63	53	- 15.9%
New Listings	6	2	- 66.7%	69	65	- 5.8%
Sold Listings	10	3	- 70.0%	62	47	- 24.2%
Days on Market Until Sale	54	9	- 83.3%	60	34	- 43.3%
Median Sales Price*	\$199,000	\$220,000	+ 10.6%	\$196,500	\$220,000	+ 12.0%
Average Sales Price*	\$194,150	\$216,633	+ 11.6%	\$193,953	\$224,469	+ 15.7%
Percent of List Price Received*	98.6%	100.8%	+ 2.2%	98.8%	100.3%	+ 1.5%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

