

# Local Market Update for September 2016

A Research Tool Provided by the Colorado Association of REALTORS®

## Larkspur

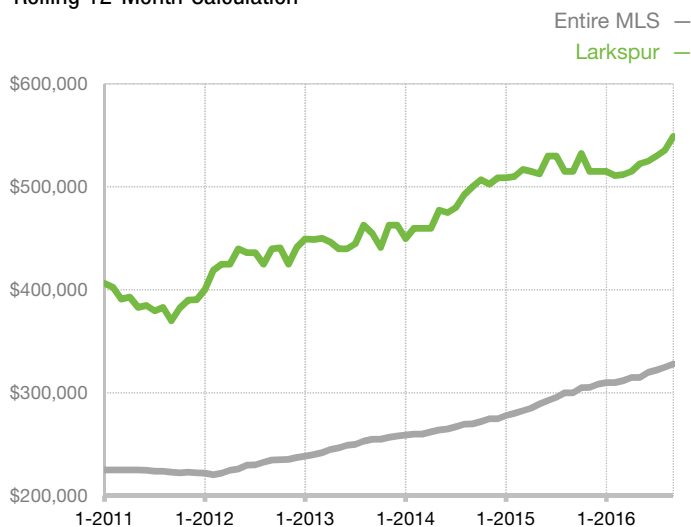
Single Family	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	95	88	- 7.4%	--	--	--
Under Contract	24	21	- 12.5%	154	135	- 12.3%
New Listings	18	22	+ 22.2%	230	218	- 5.2%
Sold Listings	19	15	- 21.1%	138	115	- 16.7%
Days on Market Until Sale	54	67	+ 24.1%	83	83	0.0%
Median Sales Price*	\$500,000	\$672,000	+ 34.4%	\$515,000	\$561,000	+ 8.9%
Average Sales Price*	\$541,863	\$634,567	+ 17.1%	\$549,008	\$596,807	+ 8.7%
Percent of List Price Received*	97.7%	96.8%	- 0.9%	97.5%	97.9%	+ 0.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 09-2015	Thru 09-2016	Percent Change from Previous Year
Inventory of Active Listings	0	4	--	--	--	--
Under Contract	0	1	--	8	6	- 25.0%
New Listings	0	1	--	3	10	+ 233.3%
Sold Listings	0	0	--	8	3	- 62.5%
Days on Market Until Sale	0	0	--	104	78	- 25.0%
Median Sales Price*	\$0	\$0	--	\$265,000	\$240,000	- 9.4%
Average Sales Price*	\$0	\$0	--	\$273,938	\$283,333	+ 3.4%
Percent of List Price Received*	0.0%	0.0%	--	98.1%	95.6%	- 2.5%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

