

# Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Jefferson County

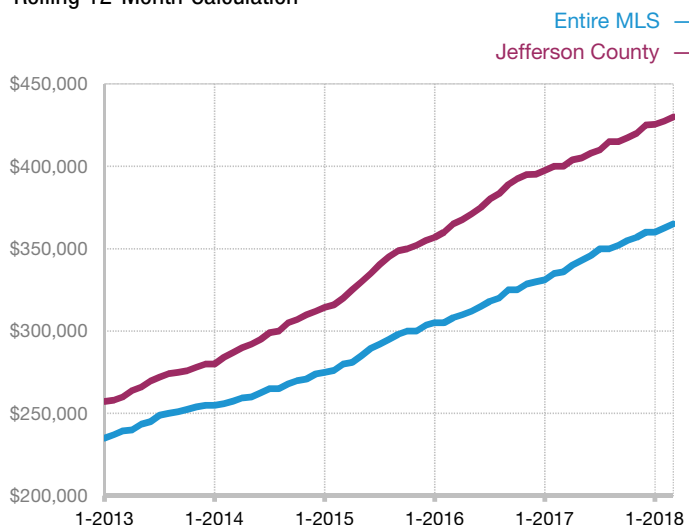
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	863	552	- 36.0%	--	--	--
Under Contract	687	727	+ 5.8%	1,712	1,774	+ 3.6%
New Listings	882	803	- 9.0%	1,911	1,897	- 0.7%
Sold Listings	624	600	- 3.8%	1,483	1,418	- 4.4%
Days on Market Until Sale	30	29	- 3.3%	35	33	- 5.7%
Median Sales Price*	\$419,000	\$450,000	+ 7.4%	\$410,000	\$440,250	+ 7.4%
Average Sales Price*	\$467,190	\$507,248	+ 8.6%	\$461,052	\$501,571	+ 8.8%
Percent of List Price Received*	100.2%	100.6%	+ 0.4%	99.7%	100.0%	+ 0.3%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	143	107	- 25.2%	--	--	--
Under Contract	233	254	+ 9.0%	590	635	+ 7.6%
New Listings	285	247	- 13.3%	645	655	+ 1.6%
Sold Listings	202	213	+ 5.4%	502	527	+ 5.0%
Days on Market Until Sale	11	19	+ 72.7%	17	18	+ 5.9%
Median Sales Price*	\$240,000	\$275,000	+ 14.6%	\$240,000	\$270,000	+ 12.5%
Average Sales Price*	\$265,653	\$307,817	+ 15.9%	\$261,085	\$298,380	+ 14.3%
Percent of List Price Received*	101.6%	101.7%	+ 0.1%	101.0%	101.2%	+ 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

