

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Elbert County

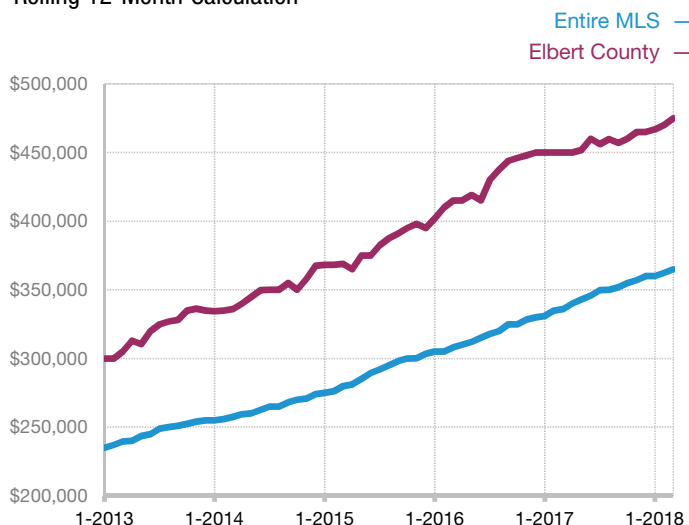
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	99	96	- 3.0%	--	--	--
Under Contract	59	64	+ 8.5%	152	149	- 2.0%
New Listings	74	76	+ 2.7%	164	173	+ 5.5%
Sold Listings	58	54	- 6.9%	133	117	- 12.0%
Days on Market Until Sale	49	53	+ 8.2%	64	59	- 7.8%
Median Sales Price*	\$431,500	\$504,500	+ 16.9%	\$449,900	\$500,000	+ 11.1%
Average Sales Price*	\$441,458	\$515,263	+ 16.7%	\$459,690	\$522,959	+ 13.8%
Percent of List Price Received*	99.7%	99.4%	- 0.3%	98.5%	99.2%	+ 0.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	0	0	--	--	--	--
Under Contract	0	0	--	0	3	--
New Listings	0	0	--	0	3	--
Sold Listings	0	1	--	2	1	- 50.0%
Days on Market Until Sale	0	0	--	24	0	- 100.0%
Median Sales Price*	\$0	\$182,000	--	\$177,450	\$182,000	+ 2.6%
Average Sales Price*	\$0	\$182,000	--	\$177,450	\$182,000	+ 2.6%
Percent of List Price Received*	0.0%	98.4%	--	98.6%	98.4%	- 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

