

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

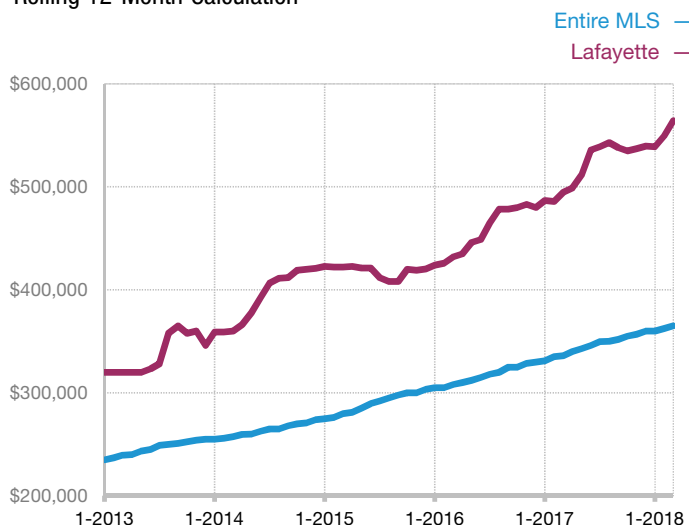
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	23	20	- 13.0%	--	--	--
Under Contract	20	26	+ 30.0%	47	64	+ 36.2%
New Listings	28	24	- 14.3%	53	76	+ 43.4%
Sold Listings	15	21	+ 40.0%	35	46	+ 31.4%
Days on Market Until Sale	22	28	+ 27.3%	21	25	+ 19.0%
Median Sales Price*	\$482,000	\$640,000	+ 32.8%	\$482,000	\$570,000	+ 18.3%
Average Sales Price*	\$477,454	\$624,548	+ 30.8%	\$505,747	\$590,827	+ 16.8%
Percent of List Price Received*	102.4%	100.1%	- 2.2%	101.1%	99.6%	- 1.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	10	6	- 40.0%	--	--	--
Under Contract	4	7	+ 75.0%	11	24	+ 118.2%
New Listings	11	7	- 36.4%	17	27	+ 58.8%
Sold Listings	3	9	+ 200.0%	8	20	+ 150.0%
Days on Market Until Sale	18	12	- 33.3%	19	15	- 21.1%
Median Sales Price*	\$355,000	\$433,000	+ 22.0%	\$303,500	\$424,500	+ 39.9%
Average Sales Price*	\$323,333	\$387,333	+ 19.8%	\$309,613	\$385,818	+ 24.6%
Percent of List Price Received*	100.0%	102.7%	+ 2.7%	100.6%	101.3%	+ 0.7%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

