

Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Highlands Ranch

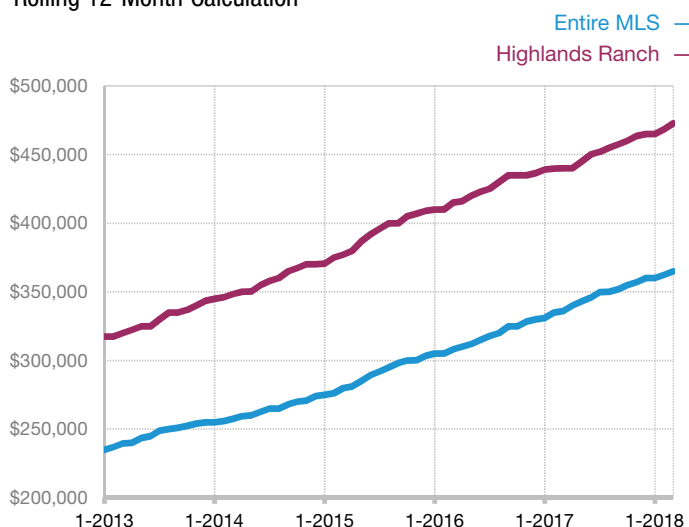
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	133	57	- 57.1%	--	--	--
Under Contract	163	141	- 13.5%	377	321	- 14.9%
New Listings	200	152	- 24.0%	435	338	- 22.3%
Sold Listings	135	96	- 28.9%	296	253	- 14.5%
Days on Market Until Sale	24	25	+ 4.2%	33	27	- 18.2%
Median Sales Price*	\$465,000	\$506,250	+ 8.9%	\$450,450	\$491,000	+ 9.0%
Average Sales Price*	\$515,809	\$591,686	+ 14.7%	\$505,651	\$572,381	+ 13.2%
Percent of List Price Received*	100.3%	100.9%	+ 0.6%	99.8%	100.4%	+ 0.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	26	21	- 19.2%	--	--	--
Under Contract	36	31	- 13.9%	76	78	+ 2.6%
New Listings	49	38	- 22.4%	93	89	- 4.3%
Sold Listings	29	22	- 24.1%	58	56	- 3.4%
Days on Market Until Sale	9	14	+ 55.6%	16	15	- 6.3%
Median Sales Price*	\$339,000	\$398,000	+ 17.4%	\$340,450	\$372,500	+ 9.4%
Average Sales Price*	\$372,582	\$403,984	+ 8.4%	\$366,674	\$376,183	+ 2.6%
Percent of List Price Received*	100.0%	100.2%	+ 0.2%	99.9%	99.9%	0.0%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

