

# Local Market Update for March 2018

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

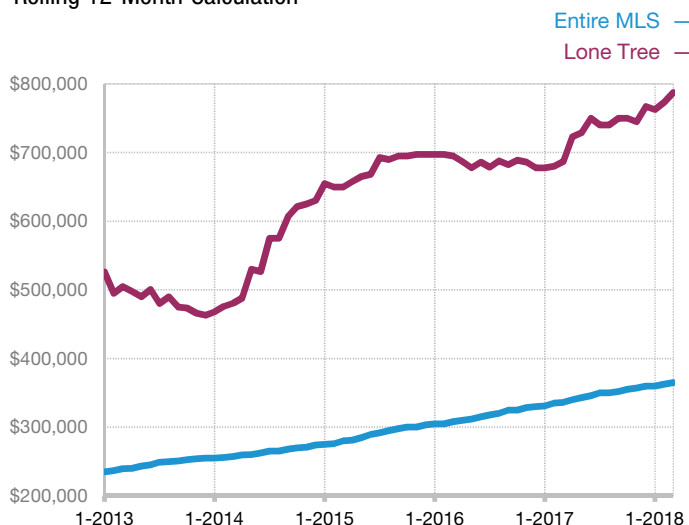
Single Family	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	58	30	- 48.3%	--	--	--
Under Contract	11	20	+ 81.8%	29	61	+ 110.3%
New Listings	23	27	+ 17.4%	49	67	+ 36.7%
Sold Listings	13	22	+ 69.2%	26	45	+ 73.1%
Days on Market Until Sale	26	55	+ 111.5%	63	64	+ 1.6%
Median Sales Price*	\$775,000	<b>\$838,500</b>	+ 8.2%	\$768,750	<b>\$838,000</b>	+ 9.0%
Average Sales Price*	\$827,218	<b>\$946,794</b>	+ 14.5%	\$859,918	<b>\$898,076</b>	+ 4.4%
Percent of List Price Received*	98.5%	<b>98.0%</b>	- 0.5%	97.8%	<b>98.0%</b>	+ 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 03-2017	Thru 03-2018	Percent Change from Previous Year
Inventory of Active Listings	9	2	- 77.8%	--	--	--
Under Contract	9	8	- 11.1%	18	14	- 22.2%
New Listings	12	6	- 50.0%	23	16	- 30.4%
Sold Listings	5	1	- 80.0%	11	9	- 18.2%
Days on Market Until Sale	10	31	+ 210.0%	17	37	+ 117.6%
Median Sales Price*	\$398,800	<b>\$412,000</b>	+ 3.3%	\$320,000	<b>\$460,000</b>	+ 43.8%
Average Sales Price*	\$375,350	<b>\$412,000</b>	+ 9.8%	\$360,023	<b>\$459,785</b>	+ 27.7%
Percent of List Price Received*	98.6%	<b>101.7%</b>	+ 3.1%	97.4%	<b>99.3%</b>	+ 2.0%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

