

Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

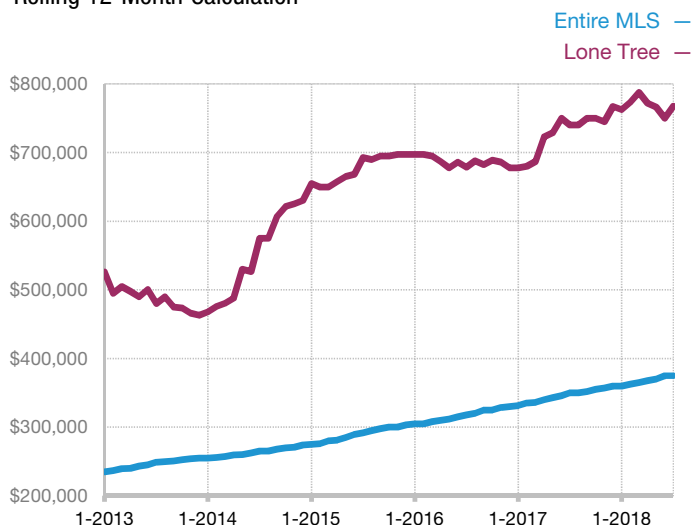
Single Family	July			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Inventory of Active Listings	55	45	- 18.2%	--	--	--
Under Contract	16	14	- 12.5%	98	121	+ 23.5%
New Listings	25	26	+ 4.0%	140	157	+ 12.1%
Sold Listings	19	14	- 26.3%	92	113	+ 22.8%
Days on Market Until Sale	30	31	+ 3.3%	48	44	- 8.3%
Median Sales Price*	\$660,000	\$773,212	+ 17.2%	\$790,000	\$785,000	- 0.6%
Average Sales Price*	\$740,132	\$821,352	+ 11.0%	\$869,401	\$873,041	+ 0.4%
Percent of List Price Received*	98.0%	97.2%	- 0.8%	98.1%	98.4%	+ 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
Inventory of Active Listings	11	12	+ 9.1%	--	--	--
Under Contract	7	11	+ 57.1%	53	50	- 5.7%
New Listings	9	13	+ 44.4%	63	67	+ 6.3%
Sold Listings	3	11	+ 266.7%	44	44	0.0%
Days on Market Until Sale	35	34	- 2.9%	15	26	+ 73.3%
Median Sales Price*	\$496,000	\$499,000	+ 0.6%	\$399,975	\$460,000	+ 15.0%
Average Sales Price*	\$474,667	\$472,027	- 0.6%	\$411,915	\$452,982	+ 10.0%
Percent of List Price Received*	99.0%	99.3%	+ 0.3%	99.5%	99.2%	- 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

