

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

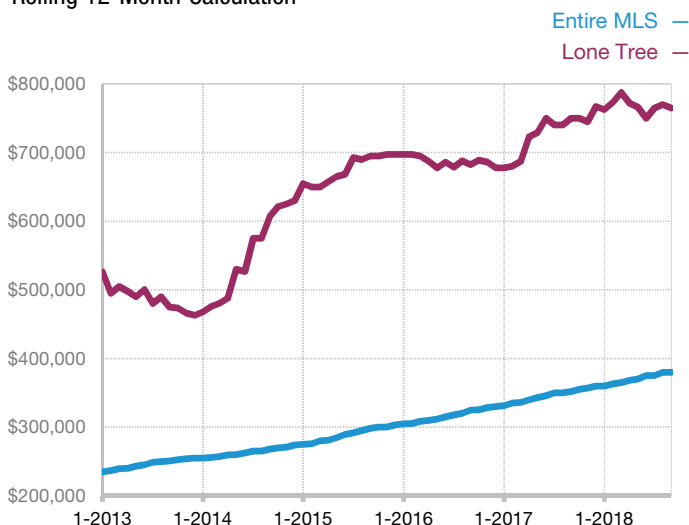
Single Family	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Inventory of Active Listings	58	46	- 20.7%	--	--	--
Under Contract	15	13	- 13.3%	128	145	+ 13.3%
New Listings	16	24	+ 50.0%	183	195	+ 6.6%
Sold Listings	14	15	+ 7.1%	121	139	+ 14.9%
Days on Market Until Sale	65	42	- 35.4%	48	41	- 14.6%
Median Sales Price*	\$727,000	\$695,000	- 4.4%	\$787,520	\$770,000	- 2.2%
Average Sales Price*	\$794,600	\$873,175	+ 9.9%	\$855,741	\$871,395	+ 1.8%
Percent of List Price Received*	97.9%	97.9%	0.0%	98.2%	98.4%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 09-2017	Thru 09-2018	Percent Change from Previous Year
Inventory of Active Listings	11	11	0.0%	--	--	--
Under Contract	7	7	0.0%	72	62	- 13.9%
New Listings	12	10	- 16.7%	85	83	- 2.4%
Sold Listings	10	6	- 40.0%	65	57	- 12.3%
Days on Market Until Sale	25	41	+ 64.0%	16	26	+ 62.5%
Median Sales Price*	\$451,500	\$533,500	+ 18.2%	\$410,000	\$475,000	+ 15.9%
Average Sales Price*	\$410,350	\$516,500	+ 25.9%	\$416,024	\$462,379	+ 11.1%
Percent of List Price Received*	98.9%	97.4%	- 1.5%	99.3%	99.0%	- 0.3%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

