

Local Market Update for September 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Elbert County

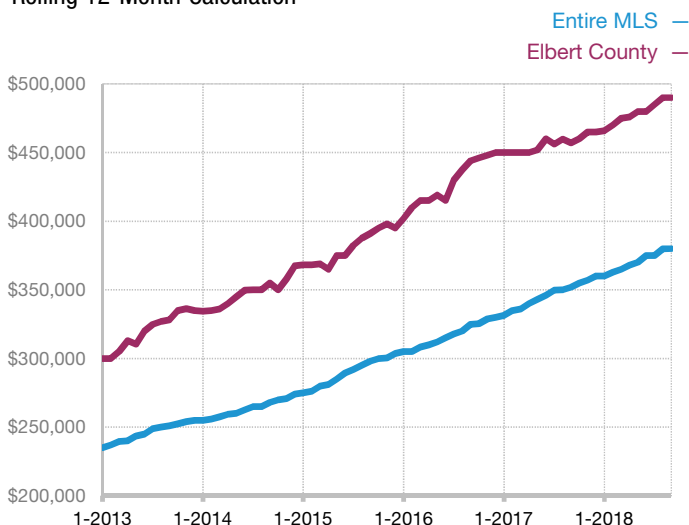
| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 09-2017 | Thru 09-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 163 | 151 | - 7.4% | -- | -- | -- |
| Under Contract | 45 | 50 | + 11.1% | 448 | 460 | + 2.7% |
| New Listings | 48 | 56 | + 16.7% | 579 | 598 | + 3.3% |
| Sold Listings | 55 | 44 | - 20.0% | 445 | 429 | - 3.6% |
| Days on Market Until Sale | 32 | 41 | + 28.1% | 42 | 42 | 0.0% |
| Median Sales Price* | \$451,000 | \$462,000 | + 2.4% | \$460,000 | \$500,000 | + 8.7% |
| Average Sales Price* | \$475,312 | \$474,825 | - 0.1% | \$477,943 | \$522,227 | + 9.3% |
| Percent of List Price Received* | 98.8% | 99.6% | + 0.8% | 99.0% | 99.2% | + 0.2% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| | 2017 | 2018 | Percent Change from Previous Year | Thru 09-2017 | Thru 09-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 1 | 1 | 0.0% | -- | -- | -- |
| Under Contract | 2 | 0 | - 100.0% | 5 | 8 | + 60.0% |
| New Listings | 2 | 1 | - 50.0% | 6 | 9 | + 50.0% |
| Sold Listings | 4 | 2 | - 50.0% | 7 | 8 | + 14.3% |
| Days on Market Until Sale | 13 | 4 | - 69.2% | 14 | 4 | - 71.4% |
| Median Sales Price* | \$195,500 | \$213,500 | + 9.2% | \$179,900 | \$205,500 | + 14.2% |
| Average Sales Price* | \$217,125 | \$213,500 | - 1.7% | \$200,343 | \$252,063 | + 25.8% |
| Percent of List Price Received* | 99.3% | 98.8% | - 0.5% | 98.4% | 99.6% | + 1.2% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

