

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Kiowa

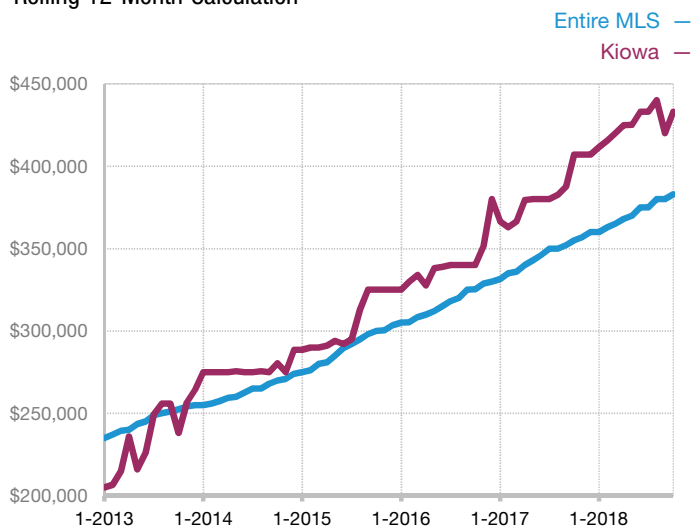
| Single Family | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 18 | 13 | - 27.8% | -- | -- | -- |
| Under Contract | 0 | 10 | -- | 47 | 70 | + 48.9% |
| New Listings | 2 | 5 | + 150.0% | 59 | 90 | + 52.5% |
| Sold Listings | 6 | 10 | + 66.7% | 53 | 59 | + 11.3% |
| Days on Market Until Sale | 16 | 29 | + 81.3% | 34 | 32 | - 5.9% |
| Median Sales Price* | \$408,000 | \$468,000 | + 14.7% | \$390,000 | \$433,000 | + 11.0% |
| Average Sales Price* | \$387,667 | \$434,650 | + 12.1% | \$411,033 | \$455,025 | + 10.7% |
| Percent of List Price Received* | 97.9% | 98.5% | + 0.6% | 98.8% | 98.6% | - 0.2% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 10-2017 | Thru 10-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 0 | 0 | -- | -- | -- | -- |
| Under Contract | 1 | 1 | 0.0% | 4 | 7 | + 75.0% |
| New Listings | 1 | 0 | - 100.0% | 4 | 7 | + 75.0% |
| Sold Listings | 1 | 1 | 0.0% | 5 | 7 | + 40.0% |
| Days on Market Until Sale | 0 | 19 | -- | 2 | 6 | + 200.0% |
| Median Sales Price* | \$170,000 | \$220,000 | + 29.4% | \$175,000 | \$203,000 | + 16.0% |
| Average Sales Price* | \$170,000 | \$220,000 | + 29.4% | \$177,600 | \$204,643 | + 15.2% |
| Percent of List Price Received* | 97.1% | 92.4% | - 4.8% | 97.7% | 98.4% | + 0.7% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

