

# Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lafayette

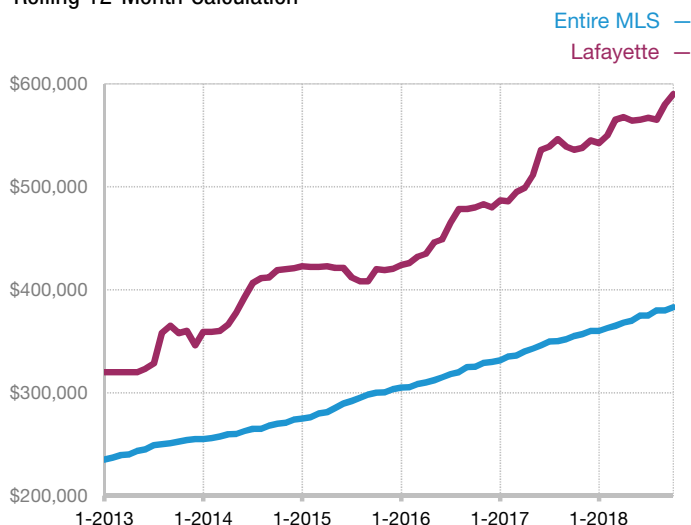
Single Family	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Inventory of Active Listings	40	54	+ 35.0%	--	--	--
Under Contract	28	18	- 35.7%	231	242	+ 4.8%
New Listings	26	26	0.0%	283	317	+ 12.0%
Sold Listings	19	24	+ 26.3%	209	229	+ 9.6%
Days on Market Until Sale	41	19	- 53.7%	25	19	- 24.0%
Median Sales Price*	\$523,500	\$530,500	+ 1.3%	\$538,000	\$595,000	+ 10.6%
Average Sales Price*	\$566,409	\$544,102	- 3.9%	\$598,045	\$616,432	+ 3.1%
Percent of List Price Received*	98.4%	99.2%	+ 0.8%	100.2%	100.4%	+ 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
Inventory of Active Listings	10	9	- 10.0%	--	--	--
Under Contract	14	13	- 7.1%	87	118	+ 35.6%
New Listings	10	10	0.0%	97	131	+ 35.1%
Sold Listings	10	10	0.0%	75	101	+ 34.7%
Days on Market Until Sale	27	17	- 37.0%	16	14	- 12.5%
Median Sales Price*	\$362,500	\$335,500	- 7.4%	\$350,000	\$387,000	+ 10.6%
Average Sales Price*	\$352,706	\$370,980	+ 5.2%	\$355,775	\$381,406	+ 7.2%
Percent of List Price Received*	97.9%	99.8%	+ 1.9%	101.0%	101.4%	+ 0.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

