

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Castle Pines / Castle Pines North

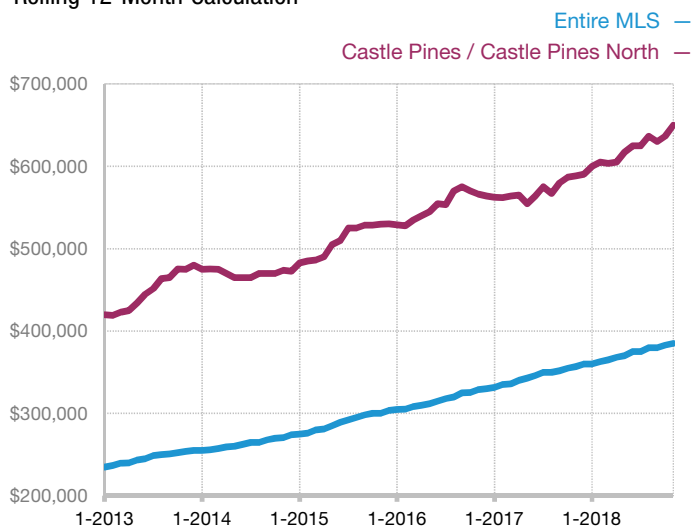
Single Family	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	50	36	- 28.0%	--	--	--
Under Contract	13	10	- 23.1%	211	203	- 3.8%
New Listings	20	16	- 20.0%	268	265	- 1.1%
Sold Listings	22	19	- 13.6%	211	202	- 4.3%
Days on Market Until Sale	44	38	- 13.6%	43	41	- 4.7%
Median Sales Price*	\$583,700	\$675,000	+ 15.6%	\$590,000	\$650,000	+ 10.2%
Average Sales Price*	\$589,405	\$806,386	+ 36.8%	\$650,265	\$749,313	+ 15.2%
Percent of List Price Received*	98.9%	98.7%	- 0.2%	98.6%	98.8%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	2	1	- 50.0%	--	--	--
Under Contract	1	1	0.0%	16	10	- 37.5%
New Listings	2	1	- 50.0%	17	12	- 29.4%
Sold Listings	1	1	0.0%	15	10	- 33.3%
Days on Market Until Sale	2	45	+ 2150.0%	15	15	0.0%
Median Sales Price*	\$545,000	\$435,000	- 20.2%	\$394,000	\$414,000	+ 5.1%
Average Sales Price*	\$545,000	\$435,000	- 20.2%	\$402,347	\$409,385	+ 1.7%
Percent of List Price Received*	100.0%	96.9%	- 3.1%	99.1%	98.6%	- 0.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

