

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

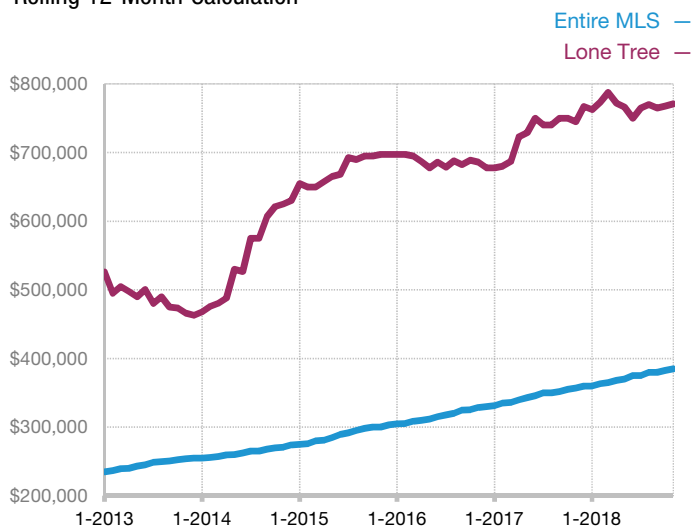
Single Family	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	42	31	- 26.2%	--	--	--
Under Contract	9	14	+ 55.6%	148	172	+ 16.2%
New Listings	12	8	- 33.3%	201	219	+ 9.0%
Sold Listings	13	12	- 7.7%	146	162	+ 11.0%
Days on Market Until Sale	32	50	+ 56.3%	46	41	- 10.9%
Median Sales Price*	\$592,500	\$715,000	+ 20.7%	\$750,000	\$765,000	+ 2.0%
Average Sales Price*	\$740,473	\$829,612	+ 12.0%	\$845,017	\$867,010	+ 2.6%
Percent of List Price Received*	98.4%	98.0%	- 0.4%	98.2%	98.3%	+ 0.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	8	8	0.0%	--	--	--
Under Contract	6	5	- 16.7%	84	72	- 14.3%
New Listings	5	2	- 60.0%	97	91	- 6.2%
Sold Listings	7	4	- 42.9%	79	69	- 12.7%
Days on Market Until Sale	13	17	+ 30.8%	15	26	+ 73.3%
Median Sales Price*	\$322,000	\$629,000	+ 95.3%	\$405,000	\$460,000	+ 13.6%
Average Sales Price*	\$341,286	\$601,125	+ 76.1%	\$410,172	\$464,922	+ 13.3%
Percent of List Price Received*	99.4%	99.7%	+ 0.3%	99.4%	99.0%	- 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

