

Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

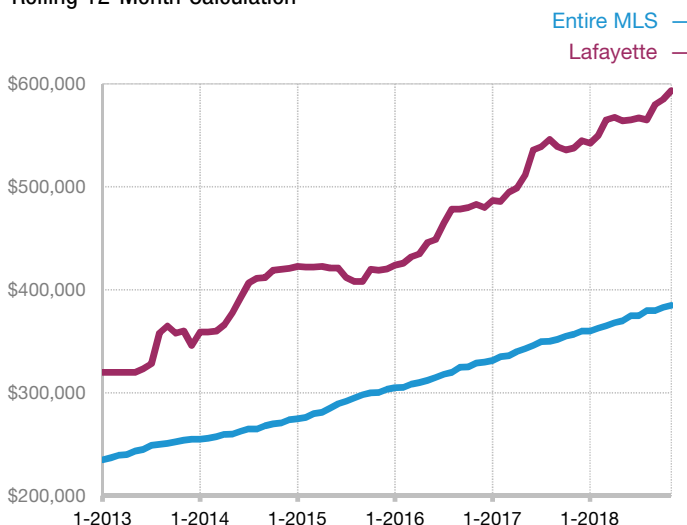
Single Family	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	31	36	+ 16.1%	--	--	--
Under Contract	19	27	+ 42.1%	250	269	+ 7.6%
New Listings	14	15	+ 7.1%	297	332	+ 11.8%
Sold Listings	29	17	- 41.4%	238	247	+ 3.8%
Days on Market Until Sale	40	47	+ 17.5%	27	21	- 22.2%
Median Sales Price*	\$534,900	\$590,000	+ 10.3%	\$537,944	\$592,000	+ 10.0%
Average Sales Price*	\$603,396	\$672,671	+ 11.5%	\$598,697	\$619,528	+ 3.5%
Percent of List Price Received*	97.6%	97.6%	0.0%	99.9%	100.2%	+ 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
Inventory of Active Listings	9	8	- 11.1%	--	--	--
Under Contract	10	8	- 20.0%	97	125	+ 28.9%
New Listings	9	7	- 22.2%	106	138	+ 30.2%
Sold Listings	14	9	- 35.7%	89	111	+ 24.7%
Days on Market Until Sale	23	21	- 8.7%	17	15	- 11.8%
Median Sales Price*	\$370,500	\$340,000	- 8.2%	\$355,000	\$374,900	+ 5.6%
Average Sales Price*	\$385,921	\$346,989	- 10.1%	\$360,517	\$377,990	+ 4.8%
Percent of List Price Received*	99.6%	98.7%	- 0.9%	100.7%	101.2%	+ 0.5%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

