

# Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Elbert County

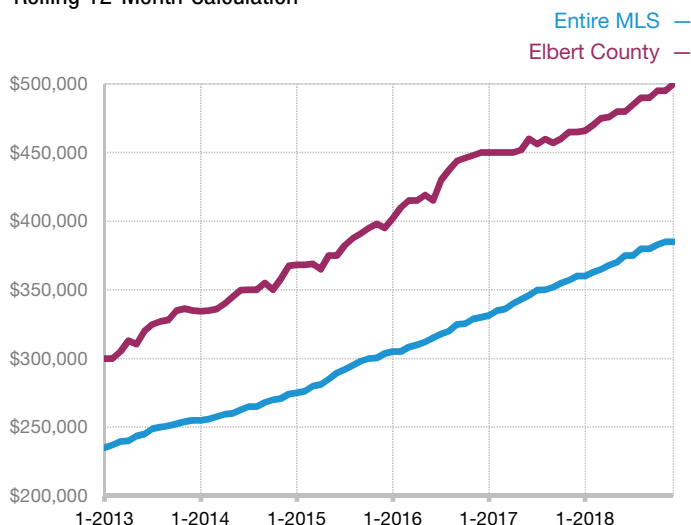
Single Family	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	114	113	- 0.9%	--	--	--
Under Contract	37	32	- 13.5%	559	561	+ 0.4%
New Listings	34	25	- 26.5%	682	706	+ 3.5%
Sold Listings	45	34	- 24.4%	577	557	- 3.5%
Days on Market Until Sale	51	78	+ 52.9%	42	45	+ 7.1%
Median Sales Price*	\$438,900	\$487,500	+ 11.1%	\$465,000	\$499,900	+ 7.5%
Average Sales Price*	\$435,371	\$508,927	+ 16.9%	\$478,391	\$520,456	+ 8.8%
Percent of List Price Received*	96.6%	98.7%	+ 2.2%	98.8%	99.0%	+ 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	0	1	--	--	--	--
Under Contract	0	0	--	6	9	+ 50.0%
New Listings	0	0	--	7	10	+ 42.9%
Sold Listings	0	0	--	8	9	+ 12.5%
Days on Market Until Sale	0	0	--	13	6	- 53.8%
Median Sales Price*	\$0	\$0	--	\$179,450	\$208,000	+ 15.9%
Average Sales Price*	\$0	\$0	--	\$196,550	\$248,500	+ 26.4%
Percent of List Price Received*	0.0%	0.0%	--	98.3%	98.8%	+ 0.5%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

