

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

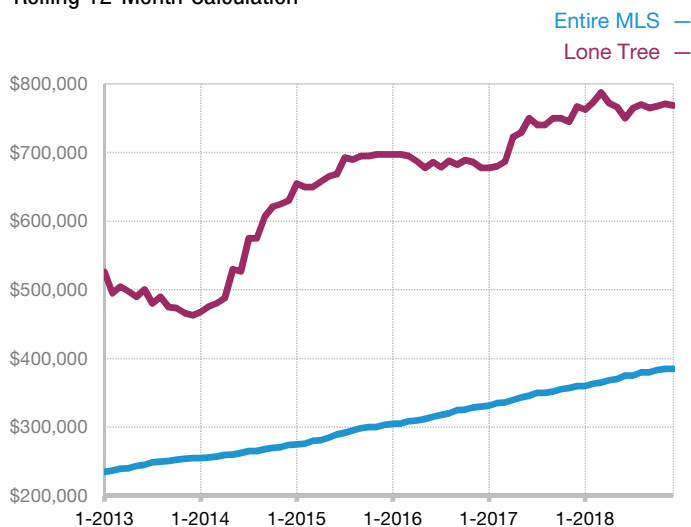
Single Family	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	38	27	- 28.9%	--	--	--
Under Contract	9	7	- 22.2%	157	177	+ 12.7%
New Listings	10	6	- 40.0%	211	225	+ 6.6%
Sold Listings	10	12	+ 20.0%	156	174	+ 11.5%
Days on Market Until Sale	70	42	- 40.0%	48	41	- 14.6%
Median Sales Price*	\$855,750	\$979,776	+ 14.5%	\$767,250	\$768,750	+ 0.2%
Average Sales Price*	\$886,871	\$997,988	+ 12.5%	\$847,700	\$876,043	+ 3.3%
Percent of List Price Received*	97.9%	99.2%	+ 1.3%	98.2%	98.4%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	6	10	+ 66.7%	--	--	--
Under Contract	2	3	+ 50.0%	86	75	- 12.8%
New Listings	0	5	--	97	96	- 1.0%
Sold Listings	6	6	0.0%	85	75	- 11.8%
Days on Market Until Sale	38	51	+ 34.2%	17	28	+ 64.7%
Median Sales Price*	\$374,500	\$445,000	+ 18.8%	\$400,000	\$460,000	+ 15.0%
Average Sales Price*	\$355,815	\$454,333	+ 27.7%	\$406,335	\$464,075	+ 14.2%
Percent of List Price Received*	98.2%	97.1%	- 1.1%	99.3%	98.9%	- 0.4%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

