

Local Market Update for December 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

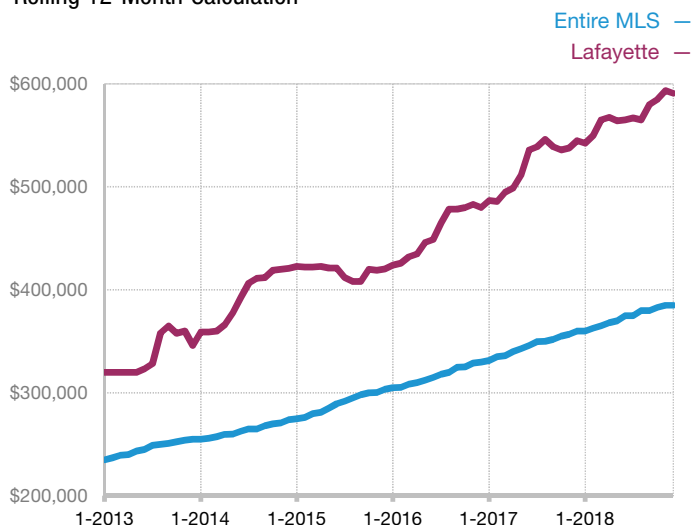
Single Family	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	23	32	+ 39.1%	--	--	--
Under Contract	11	8	- 27.3%	261	274	+ 5.0%
New Listings	7	6	- 14.3%	304	338	+ 11.2%
Sold Listings	25	23	- 8.0%	263	270	+ 2.7%
Days on Market Until Sale	48	53	+ 10.4%	29	23	- 20.7%
Median Sales Price*	\$605,000	\$585,000	- 3.3%	\$545,000	\$591,000	+ 8.4%
Average Sales Price*	\$585,450	\$671,673	+ 14.7%	\$597,438	\$623,970	+ 4.4%
Percent of List Price Received*	97.2%	96.7%	- 0.5%	99.7%	99.9%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2017	2018	Percent Change from Previous Year	Thru 12-2017	Thru 12-2018	Percent Change from Previous Year
Inventory of Active Listings	6	7	+ 16.7%	--	--	--
Under Contract	2	7	+ 250.0%	99	132	+ 33.3%
New Listings	3	7	+ 133.3%	109	145	+ 33.0%
Sold Listings	7	5	- 28.6%	96	117	+ 21.9%
Days on Market Until Sale	49	29	- 40.8%	19	16	- 15.8%
Median Sales Price*	\$400,000	\$322,000	- 19.5%	\$362,500	\$371,000	+ 2.3%
Average Sales Price*	\$388,300	\$384,500	- 1.0%	\$362,543	\$377,585	+ 4.1%
Percent of List Price Received*	99.7%	99.7%	0.0%	100.7%	101.1%	+ 0.4%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

