

Local Market Update for June 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

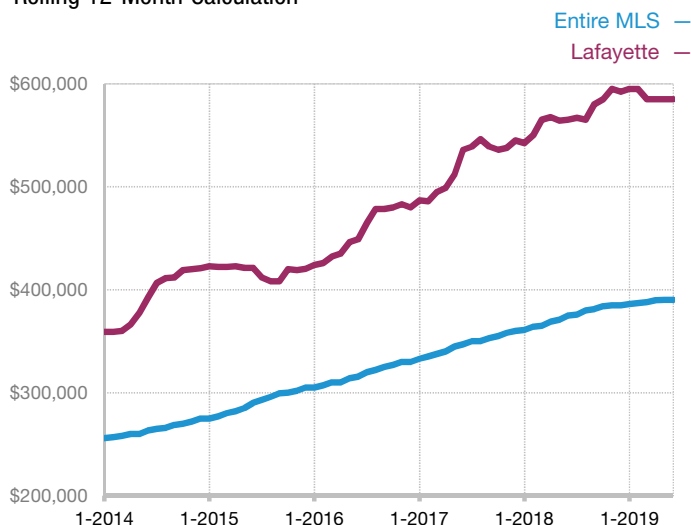
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change from Previous Year |
| Inventory of Active Listings | 38 | 43 | + 13.2% | -- | -- | -- |
| Under Contract | 38 | 35 | - 7.9% | 146 | 170 | + 16.4% |
| New Listings | 43 | 30 | - 30.2% | 178 | 213 | + 19.7% |
| Sold Listings | 31 | 35 | + 12.9% | 124 | 142 | + 14.5% |
| Days on Market Until Sale | 20 | 20 | 0.0% | 22 | 24 | + 9.1% |
| Median Sales Price* | \$610,000 | \$590,000 | - 3.3% | \$595,000 | \$557,500 | - 6.3% |
| Average Sales Price* | \$649,315 | \$641,937 | - 1.1% | \$625,764 | \$614,322 | - 1.8% |
| Percent of List Price Received* | 100.4% | 98.9% | - 1.5% | 100.5% | 99.1% | - 1.4% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change from Previous Year |
| Inventory of Active Listings | 16 | 14 | - 12.5% | -- | -- | -- |
| Under Contract | 11 | 11 | 0.0% | 65 | 71 | + 9.2% |
| New Listings | 11 | 14 | + 27.3% | 78 | 86 | + 10.3% |
| Sold Listings | 17 | 16 | - 5.9% | 52 | 69 | + 32.7% |
| Days on Market Until Sale | 14 | 16 | + 14.3% | 16 | 29 | + 81.3% |
| Median Sales Price* | \$358,000 | \$390,250 | + 9.0% | \$405,000 | \$400,000 | - 1.2% |
| Average Sales Price* | \$377,235 | \$393,656 | + 4.4% | \$390,241 | \$402,834 | + 3.2% |
| Percent of List Price Received* | 102.3% | 100.8% | - 1.5% | 102.5% | 100.3% | - 2.1% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

