

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Castle Pines / Castle Pines North

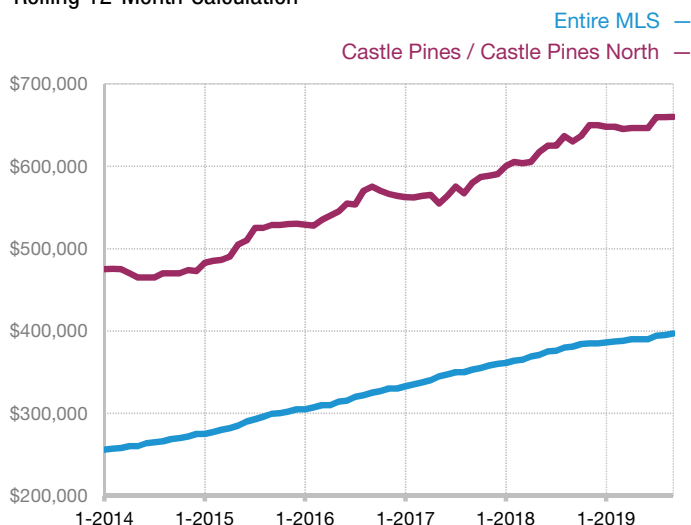
| Single Family | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change from Previous Year |
| Inventory of Active Listings | 53 | 56 | + 5.7% | -- | -- | -- |
| Under Contract | 24 | 20 | - 16.7% | 180 | 195 | + 8.3% |
| New Listings | 24 | 20 | - 16.7% | 236 | 255 | + 8.1% |
| Sold Listings | 11 | 18 | + 63.6% | 166 | 175 | + 5.4% |
| Days on Market Until Sale | 39 | 47 | + 20.5% | 41 | 43 | + 4.9% |
| Median Sales Price* | \$589,900 | \$662,500 | + 12.3% | \$649,950 | \$674,900 | + 3.8% |
| Average Sales Price* | \$672,103 | \$736,744 | + 9.6% | \$743,461 | \$748,714 | + 0.7% |
| Percent of List Price Received* | 99.4% | 97.8% | - 1.6% | 98.9% | 98.7% | - 0.2% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2018 | 2019 | Percent Change from Previous Year | Thru 09-2018 | Thru 09-2019 | Percent Change from Previous Year |
| Inventory of Active Listings | 1 | 3 | + 200.0% | -- | -- | -- |
| Under Contract | 1 | 2 | + 100.0% | 8 | 23 | + 187.5% |
| New Listings | 1 | 0 | - 100.0% | 10 | 25 | + 150.0% |
| Sold Listings | 0 | 5 | -- | 8 | 22 | + 175.0% |
| Days on Market Until Sale | 0 | 56 | -- | 13 | 39 | + 200.0% |
| Median Sales Price* | \$0 | \$445,000 | -- | \$398,000 | \$438,745 | + 10.2% |
| Average Sales Price* | \$0 | \$447,798 | -- | \$398,238 | \$431,423 | + 8.3% |
| Percent of List Price Received* | 0.0% | 98.1% | -- | 99.0% | 98.7% | - 0.3% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

