

Local Market Update for September 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

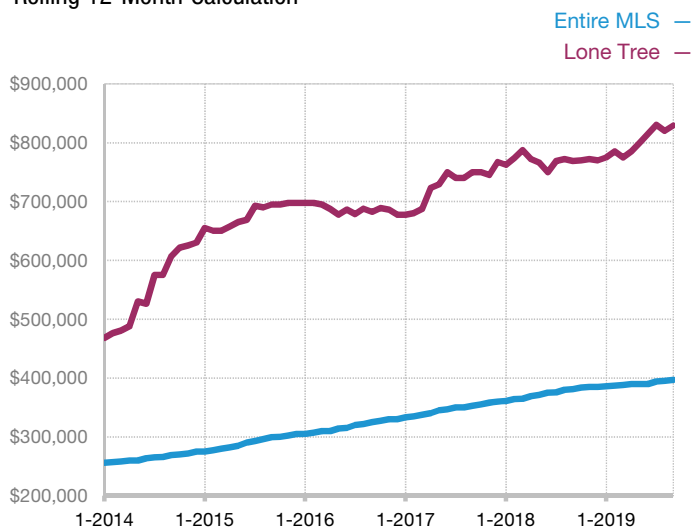
Single Family	September			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Inventory of Active Listings	59	44	- 25.4%	--	--	--
Under Contract	13	17	+ 30.8%	144	127	- 11.8%
New Listings	24	23	- 4.2%	195	193	- 1.0%
Sold Listings	15	15	0.0%	139	119	- 14.4%
Days on Market Until Sale	42	40	- 4.8%	41	38	- 7.3%
Median Sales Price*	\$695,000	\$820,000	+ 18.0%	\$772,025	\$849,900	+ 10.1%
Average Sales Price*	\$873,175	\$911,266	+ 4.4%	\$871,500	\$957,194	+ 9.8%
Percent of List Price Received*	97.9%	97.2%	- 0.7%	98.4%	98.2%	- 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 09-2018	Thru 09-2019	Percent Change from Previous Year
Inventory of Active Listings	16	16	0.0%	--	--	--
Under Contract	7	9	+ 28.6%	62	66	+ 6.5%
New Listings	10	14	+ 40.0%	83	84	+ 1.2%
Sold Listings	6	8	+ 33.3%	57	60	+ 5.3%
Days on Market Until Sale	41	43	+ 4.9%	26	32	+ 23.1%
Median Sales Price*	\$533,500	\$477,500	- 10.5%	\$475,000	\$448,200	- 5.6%
Average Sales Price*	\$516,500	\$494,100	- 4.3%	\$462,379	\$450,471	- 2.6%
Percent of List Price Received*	97.4%	98.5%	+ 1.1%	99.0%	98.9%	- 0.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

