

Local Market Update for October 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

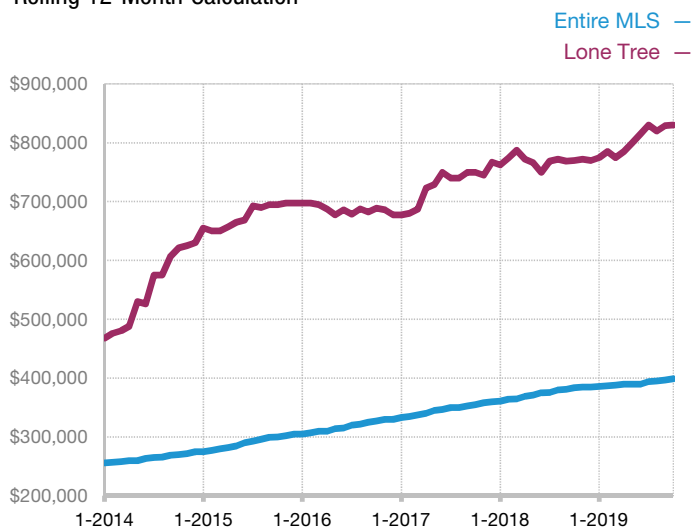
Single Family	October			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
Inventory of Active Listings	57	39	- 31.6%	--	--	--
Under Contract	13	14	+ 7.7%	157	139	- 11.5%
New Listings	16	17	+ 6.3%	211	210	- 0.5%
Sold Listings	11	15	+ 36.4%	150	134	- 10.7%
Days on Market Until Sale	36	26	- 27.8%	40	37	- 7.5%
Median Sales Price*	\$758,540	\$810,078	+ 6.8%	\$771,013	\$834,750	+ 8.3%
Average Sales Price*	\$852,404	\$871,173	+ 2.2%	\$870,100	\$947,564	+ 8.9%
Percent of List Price Received*	98.0%	97.5%	- 0.5%	98.4%	98.1%	- 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
Inventory of Active Listings	15	17	+ 13.3%	--	--	--
Under Contract	5	2	- 60.0%	67	68	+ 1.5%
New Listings	6	4	- 33.3%	89	88	- 1.1%
Sold Listings	8	8	0.0%	65	68	+ 4.6%
Days on Market Until Sale	32	19	- 40.6%	27	30	+ 11.1%
Median Sales Price*	\$416,500	\$493,700	+ 18.5%	\$457,000	\$466,000	+ 2.0%
Average Sales Price*	\$414,938	\$526,613	+ 26.9%	\$456,540	\$459,429	+ 0.6%
Percent of List Price Received*	98.9%	99.0%	+ 0.1%	99.0%	98.9%	- 0.1%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

