

Local Market Update for November 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

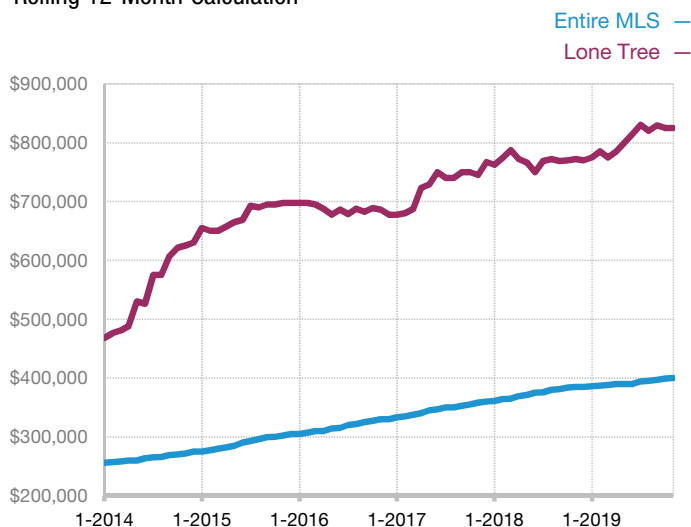
Single Family	November			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Inventory of Active Listings	48	33	- 31.3%	--	--	--
Under Contract	12	10	- 16.7%	169	149	- 11.8%
New Listings	7	11	+ 57.1%	218	221	+ 1.4%
Sold Listings	12	12	0.0%	162	147	- 9.3%
Days on Market Until Sale	50	74	+ 48.0%	41	40	- 2.4%
Median Sales Price*	\$715,000	\$590,000	- 17.5%	\$768,750	\$830,088	+ 8.0%
Average Sales Price*	\$826,478	\$851,372	+ 3.0%	\$866,868	\$937,960	+ 8.2%
Percent of List Price Received*	97.8%	97.5%	- 0.3%	98.3%	98.1%	- 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 11-2018	Thru 11-2019	Percent Change from Previous Year
Inventory of Active Listings	11	13	+ 18.2%	--	--	--
Under Contract	5	6	+ 20.0%	72	73	+ 1.4%
New Listings	2	2	0.0%	91	90	- 1.1%
Sold Listings	4	2	- 50.0%	69	70	+ 1.4%
Days on Market Until Sale	17	33	+ 94.1%	26	30	+ 15.4%
Median Sales Price*	\$629,000	\$582,500	- 7.4%	\$460,000	\$468,000	+ 1.7%
Average Sales Price*	\$601,125	\$582,500	- 3.1%	\$464,922	\$462,945	- 0.4%
Percent of List Price Received*	99.7%	99.4%	- 0.3%	99.0%	99.0%	0.0%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

