

Local Market Update for December 2019

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

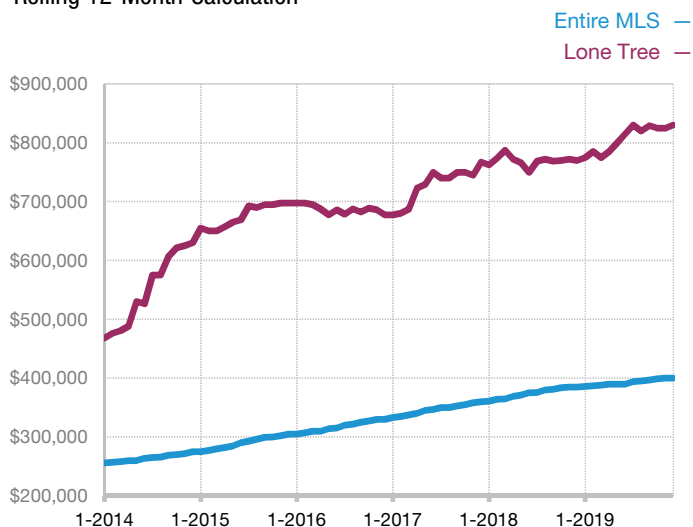
Single Family	December			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Inventory of Active Listings	38	19	- 50.0%	--	--	--
Under Contract	7	12	+ 71.4%	176	161	- 8.5%
New Listings	6	4	- 33.3%	224	225	+ 0.4%
Sold Listings	13	12	- 7.7%	175	159	- 9.1%
Days on Market Until Sale	40	78	+ 95.0%	41	43	+ 4.9%
Median Sales Price*	\$815,000	\$798,901	- 2.0%	\$770,000	\$830,088	+ 7.8%
Average Sales Price*	\$973,528	\$877,275	- 9.9%	\$874,792	\$933,380	+ 6.7%
Percent of List Price Received*	99.1%	97.6%	- 1.5%	98.4%	98.1%	- 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 12-2018	Thru 12-2019	Percent Change from Previous Year
Inventory of Active Listings	11	10	- 9.1%	--	--	--
Under Contract	3	9	+ 200.0%	75	81	+ 8.0%
New Listings	5	4	- 20.0%	96	94	- 2.1%
Sold Listings	7	4	- 42.9%	76	74	- 2.6%
Days on Market Until Sale	51	59	+ 15.7%	29	32	+ 10.3%
Median Sales Price*	\$450,000	\$520,950	+ 15.8%	\$460,000	\$469,000	+ 2.0%
Average Sales Price*	\$465,143	\$467,350	+ 0.5%	\$464,942	\$463,183	- 0.4%
Percent of List Price Received*	97.0%	98.5%	+ 1.5%	98.9%	98.9%	0.0%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

