

Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

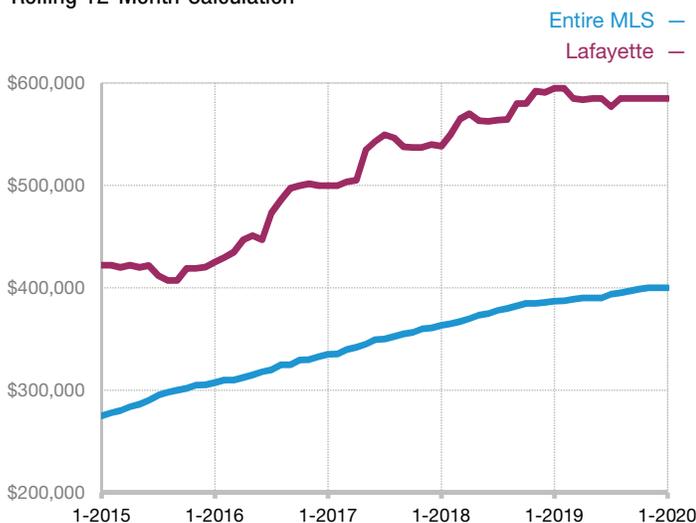
| Single Family | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 01-2019 | Thru 01-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| Inventory of Active Listings | 31 | 23 | - 25.8% | -- | -- | -- |
| Under Contract | 17 | 21 | + 23.5% | 17 | 21 | + 23.5% |
| New Listings | 22 | 19 | - 13.6% | 22 | 19 | - 13.6% |
| Sold Listings | 12 | 18 | + 50.0% | 12 | 18 | + 50.0% |
| Days on Market Until Sale | 36 | 39 | + 8.3% | 36 | 39 | + 8.3% |
| Median Sales Price* | \$520,250 | \$673,500 | + 29.5% | \$520,250 | \$673,500 | + 29.5% |
| Average Sales Price* | \$586,225 | \$678,786 | + 15.8% | \$586,225 | \$678,786 | + 15.8% |
| Percent of List Price Received* | 98.4% | 97.5% | - 0.9% | 98.4% | 97.5% | - 0.9% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| | 2019 | 2020 | Percent Change from Previous Year | Thru 01-2019 | Thru 01-2020 | Percent Change from Previous Year |
| Key Metrics | | | | | | |
| Inventory of Active Listings | 14 | 13 | - 7.1% | -- | -- | -- |
| Under Contract | 9 | 7 | - 22.2% | 9 | 7 | - 22.2% |
| New Listings | 14 | 11 | - 21.4% | 14 | 11 | - 21.4% |
| Sold Listings | 8 | 6 | - 25.0% | 8 | 6 | - 25.0% |
| Days on Market Until Sale | 47 | 31 | - 34.0% | 47 | 31 | - 34.0% |
| Median Sales Price* | \$346,000 | \$350,250 | + 1.2% | \$346,000 | \$350,250 | + 1.2% |
| Average Sales Price* | \$380,588 | \$359,750 | - 5.5% | \$380,588 | \$359,750 | - 5.5% |
| Percent of List Price Received* | 99.0% | 97.9% | - 1.1% | 99.0% | 97.9% | - 1.1% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

