

# Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

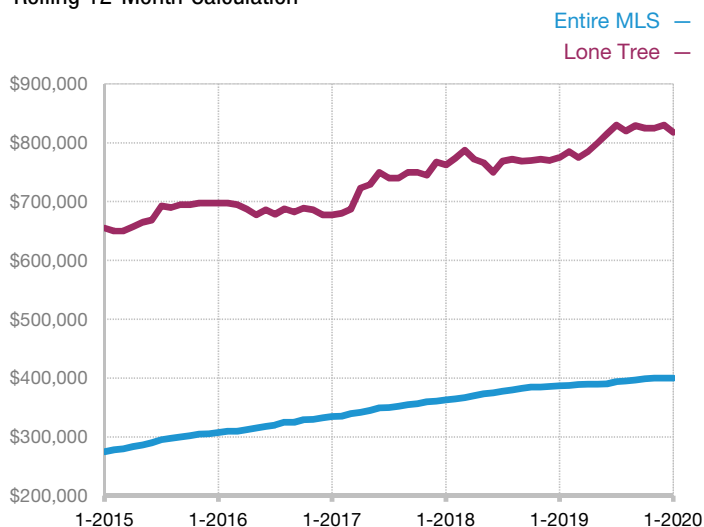
Single Family	January			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
Inventory of Active Listings	36	19	- 47.2%	--	--	--
Under Contract	11	14	+ 27.3%	11	14	+ 27.3%
New Listings	20	17	- 15.0%	20	17	- 15.0%
Sold Listings	9	12	+ 33.3%	9	12	+ 33.3%
Days on Market Until Sale	30	60	+ 100.0%	30	60	+ 100.0%
Median Sales Price*	\$895,000	\$720,000	- 19.6%	\$895,000	\$720,000	- 19.6%
Average Sales Price*	\$1,081,011	\$813,013	- 24.8%	\$1,081,011	\$813,013	- 24.8%
Percent of List Price Received*	98.8%	97.9%	- 0.9%	98.8%	97.9%	- 0.9%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 01-2019	Thru 01-2020	Percent Change from Previous Year
Inventory of Active Listings	10	5	- 50.0%	--	--	--
Under Contract	4	8	+ 100.0%	4	8	+ 100.0%
New Listings	3	5	+ 66.7%	3	5	+ 66.7%
Sold Listings	2	8	+ 300.0%	2	8	+ 300.0%
Days on Market Until Sale	71	48	- 32.4%	71	48	- 32.4%
Median Sales Price*	\$350,625	\$388,395	+ 10.8%	\$350,625	\$388,395	+ 10.8%
Average Sales Price*	\$350,625	\$393,349	+ 12.2%	\$350,625	\$393,349	+ 12.2%
Percent of List Price Received*	98.7%	98.2%	- 0.5%	98.7%	98.2%	- 0.5%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

