

Local Market Update for March 2020

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

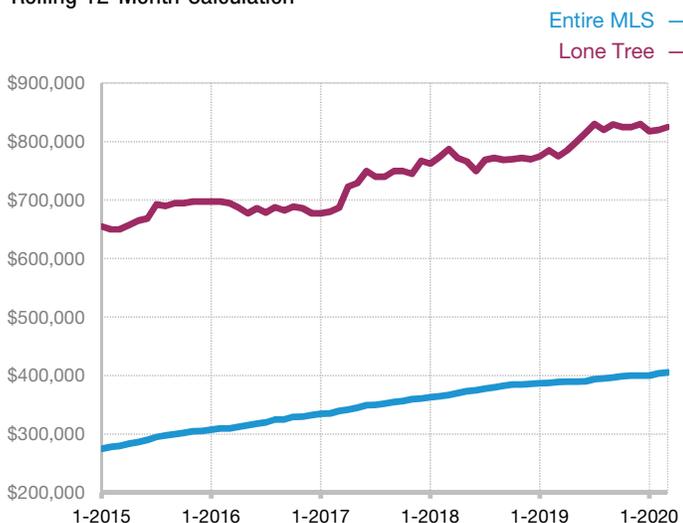
Single Family	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	36	30	- 16.7%	--	--	--
Under Contract	12	8	- 33.3%	36	29	- 19.4%
New Listings	16	22	+ 37.5%	52	50	- 3.8%
Sold Listings	12	9	- 25.0%	33	29	- 12.1%
Days on Market Until Sale	26	42	+ 61.5%	36	51	+ 41.7%
Median Sales Price*	\$701,500	\$825,000	+ 17.6%	\$815,000	\$798,000	- 2.1%
Average Sales Price*	\$863,955	\$886,878	+ 2.7%	\$945,619	\$858,218	- 9.2%
Percent of List Price Received*	100.5%	99.8%	- 0.7%	99.2%	98.8%	- 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2019	2020	Percent Change from Previous Year	Thru 03-2019	Thru 03-2020	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	10	8	- 20.0%	--	--	--
Under Contract	7	4	- 42.9%	21	19	- 9.5%
New Listings	12	11	- 8.3%	23	21	- 8.7%
Sold Listings	10	7	- 30.0%	17	24	+ 41.2%
Days on Market Until Sale	51	87	+ 70.6%	48	62	+ 29.2%
Median Sales Price*	\$463,700	\$460,000	- 0.8%	\$413,750	\$429,000	+ 3.7%
Average Sales Price*	\$448,895	\$439,214	- 2.2%	\$424,159	\$432,720	+ 2.0%
Percent of List Price Received*	99.0%	98.0%	- 1.0%	98.9%	98.3%	- 0.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

