

Local Market Update for April 2020

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

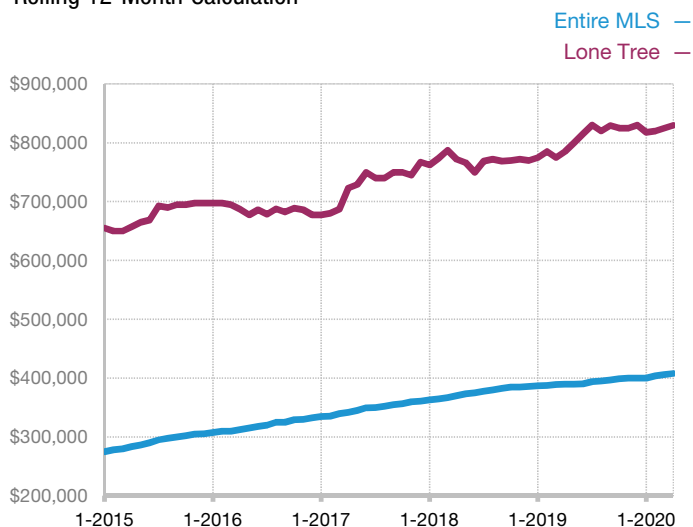
Single Family	April			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Inventory of Active Listings	48	31	- 35.4%	--	--	--
Under Contract	15	10	- 33.3%	51	40	- 21.6%
New Listings	30	14	- 53.3%	82	64	- 22.0%
Sold Listings	10	10	0.0%	43	39	- 9.3%
Days on Market Until Sale	66	35	- 47.0%	43	47	+ 9.3%
Median Sales Price*	\$865,000	\$865,000	0.0%	\$820,000	\$825,000	+ 0.6%
Average Sales Price*	\$1,007,227	\$953,645	- 5.3%	\$959,946	\$882,686	- 8.0%
Percent of List Price Received*	96.6%	99.3%	+ 2.8%	98.6%	98.9%	+ 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	April			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 04-2019	Thru 04-2020	Percent Change from Previous Year
Inventory of Active Listings	9	9	0.0%	--	--	--
Under Contract	8	2	- 75.0%	29	21	- 27.6%
New Listings	8	3	- 62.5%	31	24	- 22.6%
Sold Listings	6	3	- 50.0%	23	27	+ 17.4%
Days on Market Until Sale	8	4	- 50.0%	38	56	+ 47.4%
Median Sales Price*	\$429,250	\$555,000	+ 29.3%	\$413,750	\$460,000	+ 11.2%
Average Sales Price*	\$461,750	\$551,000	+ 19.3%	\$433,965	\$445,863	+ 2.7%
Percent of List Price Received*	98.5%	100.2%	+ 1.7%	98.8%	98.5%	- 0.3%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

