

# Local Market Update for June 2020

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

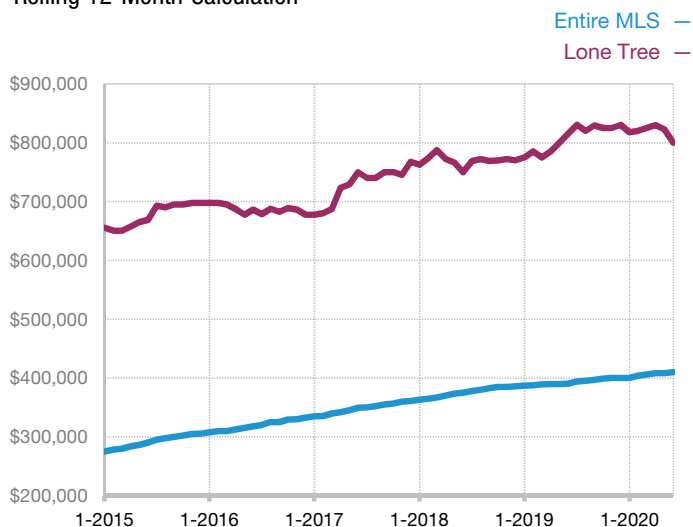
Single Family	June			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year
Inventory of Active Listings	66	33	- 50.0%	--	--	--
Under Contract	13	26	+ 100.0%	82	78	- 4.9%
New Listings	25	30	+ 20.0%	137	111	- 19.0%
Sold Listings	13	12	- 7.7%	73	61	- 16.4%
Days on Market Until Sale	28	60	+ 114.3%	37	48	+ 29.7%
Median Sales Price*	\$910,000	\$777,500	- 14.6%	\$885,000	\$825,000	- 6.8%
Average Sales Price*	\$965,811	\$909,527	- 5.8%	\$968,774	\$902,586	- 6.8%
Percent of List Price Received*	98.7%	99.5%	+ 0.8%	98.7%	98.7%	0.0%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year
Inventory of Active Listings	18	7	- 61.1%	--	--	--
Under Contract	9	8	- 11.1%	42	39	- 7.1%
New Listings	10	8	- 20.0%	53	43	- 18.9%
Sold Listings	7	8	+ 14.3%	38	39	+ 2.6%
Days on Market Until Sale	22	46	+ 109.1%	32	52	+ 62.5%
Median Sales Price*	\$510,000	\$469,987	- 7.8%	\$422,500	\$460,000	+ 8.9%
Average Sales Price*	\$487,557	\$478,684	- 1.8%	\$445,967	\$448,917	+ 0.7%
Percent of List Price Received*	99.7%	98.1%	- 1.6%	98.9%	98.2%	- 0.7%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

