

# Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Boulder County

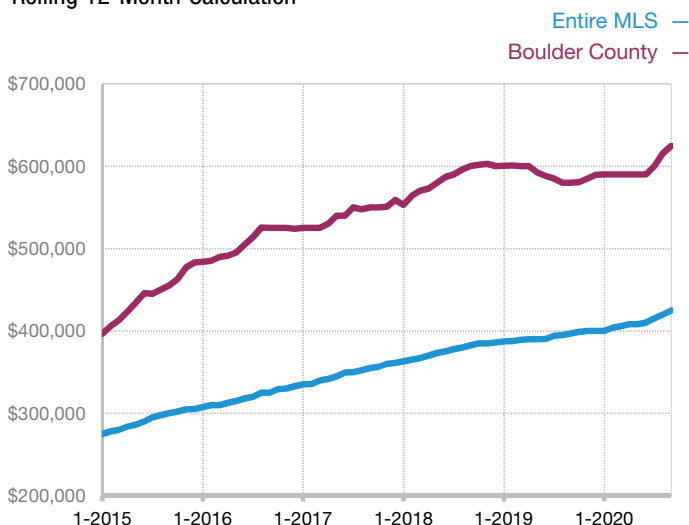
| Single Family                   | September |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change from Previous Year | Thru 09-2019 | Thru 09-2020 | Percent Change from Previous Year |
| Inventory of Active Listings    | 682       | 300       | - 56.0%                           | --           | --           | --                                |
| Under Contract                  | 225       | 248       | + 10.2%                           | 2,011        | 2,186        | + 8.7%                            |
| New Listings                    | 279       | 250       | - 10.4%                           | 2,716        | 2,441        | - 10.1%                           |
| Sold Listings                   | 205       | 267       | + 30.2%                           | 1,860        | 2,043        | + 9.8%                            |
| Days on Market Until Sale       | 40        | 28        | - 30.0%                           | 35           | 36           | + 2.9%                            |
| Median Sales Price*             | \$590,000 | \$688,500 | + 16.7%                           | \$589,450    | \$625,000    | + 6.0%                            |
| Average Sales Price*            | \$735,104 | \$769,921 | + 4.7%                            | \$720,929    | \$750,723    | + 4.1%                            |
| Percent of List Price Received* | 98.4%     | 100.3%    | + 1.9%                            | 98.9%        | 99.3%        | + 0.4%                            |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | September |           |                                   | Year to Date |              |                                   |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2019      | 2020      | Percent Change from Previous Year | Thru 09-2019 | Thru 09-2020 | Percent Change from Previous Year |
| Inventory of Active Listings    | 247       | 161       | - 34.8%                           | --           | --           | --                                |
| Under Contract                  | 64        | 87        | + 35.9%                           | 694          | 710          | + 2.3%                            |
| New Listings                    | 101       | 125       | + 23.8%                           | 939          | 902          | - 3.9%                            |
| Sold Listings                   | 74        | 86        | + 16.2%                           | 658          | 666          | + 1.2%                            |
| Days on Market Until Sale       | 43        | 37        | - 14.0%                           | 44           | 36           | - 18.2%                           |
| Median Sales Price*             | \$379,500 | \$416,500 | + 9.7%                            | \$379,000    | \$389,900    | + 2.9%                            |
| Average Sales Price*            | \$445,062 | \$466,499 | + 4.8%                            | \$432,280    | \$440,449    | + 1.9%                            |
| Percent of List Price Received* | 98.3%     | 99.8%     | + 1.5%                            | 99.2%        | 99.2%        | 0.0%                              |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

