

Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

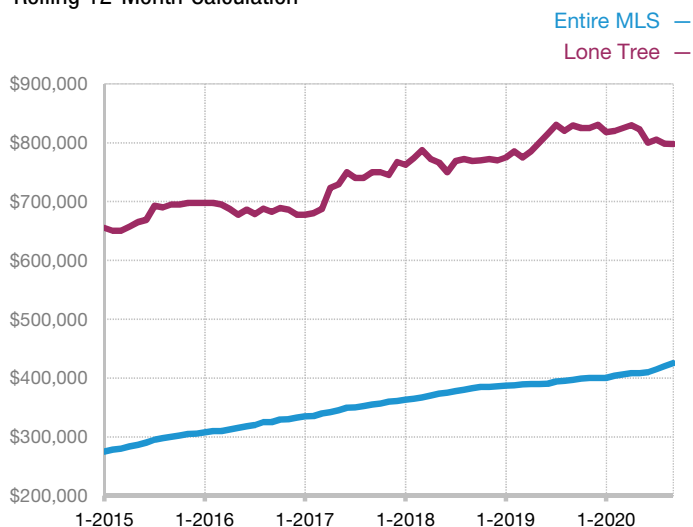
Single Family	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Inventory of Active Listings	56	23	- 58.9%	--	--	--
Under Contract	15	24	+ 60.0%	125	141	+ 12.8%
New Listings	23	15	- 34.8%	193	170	- 11.9%
Sold Listings	15	22	+ 46.7%	119	127	+ 6.7%
Days on Market Until Sale	40	30	- 25.0%	38	39	+ 2.6%
Median Sales Price*	\$820,000	\$772,500	- 5.8%	\$849,900	\$798,000	- 6.1%
Average Sales Price*	\$911,266	\$871,504	- 4.4%	\$957,194	\$881,143	- 7.9%
Percent of List Price Received*	97.2%	99.3%	+ 2.2%	98.2%	98.9%	+ 0.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Inventory of Active Listings	18	2	- 88.9%	--	--	--
Under Contract	9	8	- 11.1%	66	69	+ 4.5%
New Listings	14	5	- 64.3%	84	70	- 16.7%
Sold Listings	8	15	+ 87.5%	60	69	+ 15.0%
Days on Market Until Sale	43	17	- 60.5%	32	37	+ 15.6%
Median Sales Price*	\$477,500	\$505,000	+ 5.8%	\$448,200	\$469,973	+ 4.9%
Average Sales Price*	\$494,100	\$474,860	- 3.9%	\$450,471	\$457,981	+ 1.7%
Percent of List Price Received*	98.5%	99.0%	+ 0.5%	98.9%	98.5%	- 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

