

# Local Market Update for September 2020

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Elbert County

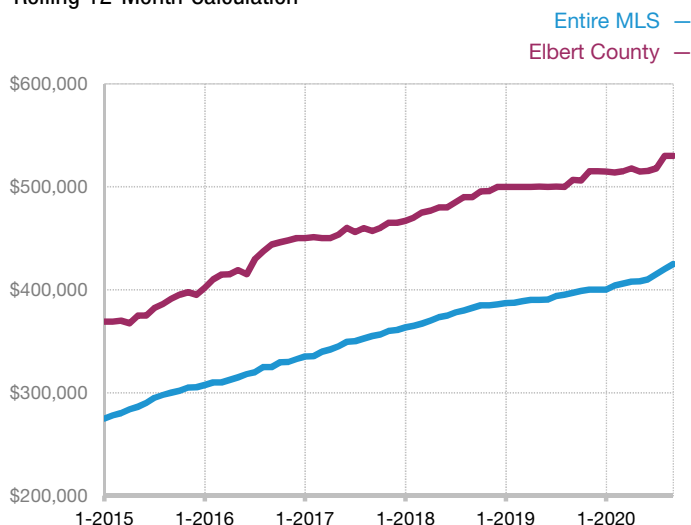
Single Family	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Inventory of Active Listings	168	53	- 68.5%	--	--	--
Under Contract	48	50	+ 4.2%	437	483	+ 10.5%
New Listings	50	48	- 4.0%	572	529	- 7.5%
Sold Listings	47	57	+ 21.3%	411	447	+ 8.8%
Days on Market Until Sale	47	42	- 10.6%	50	40	- 20.0%
Median Sales Price*	\$542,000	\$600,000	+ 10.7%	\$510,000	\$535,000	+ 4.9%
Average Sales Price*	\$624,685	\$601,923	- 3.6%	\$550,664	\$560,031	+ 1.7%
Percent of List Price Received*	98.7%	98.6%	- 0.1%	99.1%	99.2%	+ 0.1%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 09-2019	Thru 09-2020	Percent Change from Previous Year
Inventory of Active Listings	1	0	- 100.0%	--	--	--
Under Contract	1	1	0.0%	3	5	+ 66.7%
New Listings	1	0	- 100.0%	3	5	+ 66.7%
Sold Listings	0	0	--	2	3	+ 50.0%
Days on Market Until Sale	0	0	--	19	3	- 84.2%
Median Sales Price*	\$0	\$0	--	\$214,500	\$252,000	+ 17.5%
Average Sales Price*	\$0	\$0	--	\$214,500	\$250,333	+ 16.7%
Percent of List Price Received*	0.0%	0.0%	--	97.9%	98.9%	+ 1.0%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

