

Local Market Update for March 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

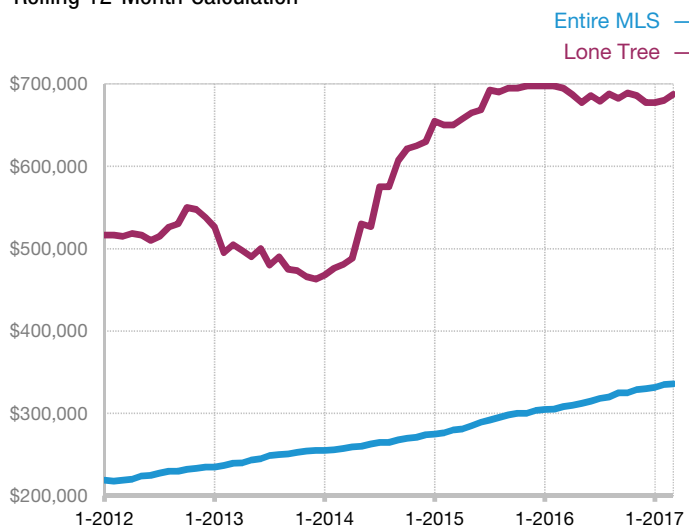
Single Family	March			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Inventory of Active Listings	49	45	- 8.2%	--	--	--
Under Contract	17	11	- 35.3%	40	29	- 27.5%
New Listings	20	23	+ 15.0%	54	49	- 9.3%
Sold Listings	12	13	+ 8.3%	32	26	- 18.8%
Days on Market Until Sale	49	26	- 46.9%	67	63	- 6.0%
Median Sales Price*	\$668,000	\$775,000	+ 16.0%	\$687,000	\$768,750	+ 11.9%
Average Sales Price*	\$780,067	\$827,218	+ 6.0%	\$773,756	\$859,918	+ 11.1%
Percent of List Price Received*	99.6%	98.5%	- 1.1%	98.4%	97.8%	- 0.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 03-2016	Thru 03-2017	Percent Change from Previous Year
Inventory of Active Listings	8	8	0.0%	--	--	--
Under Contract	9	9	0.0%	22	18	- 18.2%
New Listings	10	12	+ 20.0%	27	23	- 14.8%
Sold Listings	7	5	- 28.6%	16	11	- 31.3%
Days on Market Until Sale	19	10	- 47.4%	23	17	- 26.1%
Median Sales Price*	\$280,000	\$398,800	+ 42.4%	\$350,950	\$320,000	- 8.8%
Average Sales Price*	\$305,321	\$375,350	+ 22.9%	\$344,253	\$360,023	+ 4.6%
Percent of List Price Received*	99.6%	98.6%	- 1.0%	98.6%	97.4%	- 1.2%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

