

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

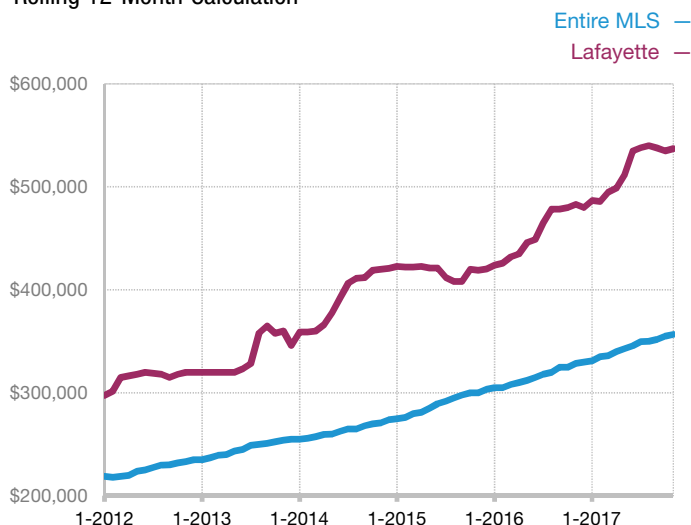
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| Inventory of Active Listings | 22 | 23 | + 4.5% | -- | -- | -- |
| Under Contract | 7 | 22 | + 214.3% | 135 | 254 | + 88.1% |
| New Listings | 11 | 14 | + 27.3% | 165 | 297 | + 80.0% |
| Sold Listings | 12 | 28 | + 133.3% | 134 | 235 | + 75.4% |
| Days on Market Until Sale | 20 | 40 | + 100.0% | 21 | 27 | + 28.6% |
| Median Sales Price* | \$431,000 | \$517,450 | + 20.1% | \$483,000 | \$537,000 | + 11.2% |
| Average Sales Price* | \$489,250 | \$601,303 | + 22.9% | \$562,730 | \$597,462 | + 6.2% |
| Percent of List Price Received* | 100.2% | 97.7% | - 2.5% | 100.3% | 99.9% | - 0.4% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| Inventory of Active Listings | 6 | 6 | 0.0% | -- | -- | -- |
| Under Contract | 9 | 11 | + 22.2% | 60 | 97 | + 61.7% |
| New Listings | 5 | 9 | + 80.0% | 68 | 105 | + 54.4% |
| Sold Listings | 4 | 12 | + 200.0% | 52 | 86 | + 65.4% |
| Days on Market Until Sale | 5 | 25 | + 400.0% | 6 | 17 | + 183.3% |
| Median Sales Price* | \$267,006 | \$355,000 | + 33.0% | \$320,000 | \$355,000 | + 10.9% |
| Average Sales Price* | \$267,553 | \$381,833 | + 42.7% | \$317,242 | \$359,537 | + 13.3% |
| Percent of List Price Received* | 103.8% | 99.6% | - 4.0% | 103.8% | 100.8% | - 2.9% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

