

# Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

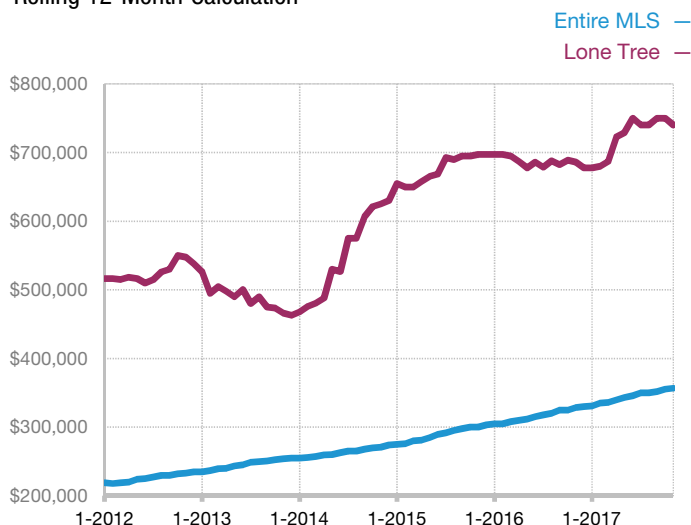
Single Family	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	52	34	- 34.6%	--	--	--
Under Contract	12	9	- 25.0%	163	148	- 9.2%
New Listings	7	12	+ 71.4%	218	200	- 8.3%
Sold Listings	13	13	0.0%	166	145	- 12.7%
Days on Market Until Sale	74	32	- 56.8%	49	47	- 4.1%
Median Sales Price*	\$660,000	\$592,500	- 10.2%	\$675,000	\$750,000	+ 11.1%
Average Sales Price*	\$783,693	\$740,473	- 5.5%	\$791,239	\$841,528	+ 6.4%
Percent of List Price Received*	98.5%	98.4%	- 0.1%	98.4%	98.2%	- 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	6	4	- 33.3%	--	--	--
Under Contract	6	7	+ 16.7%	72	85	+ 18.1%
New Listings	6	5	- 16.7%	82	97	+ 18.3%
Sold Listings	5	6	+ 20.0%	68	78	+ 14.7%
Days on Market Until Sale	32	15	- 53.1%	20	16	- 20.0%
Median Sales Price*	\$307,000	\$363,500	+ 18.4%	\$394,450	\$405,000	+ 2.7%
Average Sales Price*	\$360,960	\$353,167	- 2.2%	\$391,333	\$411,969	+ 5.3%
Percent of List Price Received*	99.0%	99.6%	+ 0.6%	98.8%	99.4%	+ 0.6%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

