

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Jefferson County

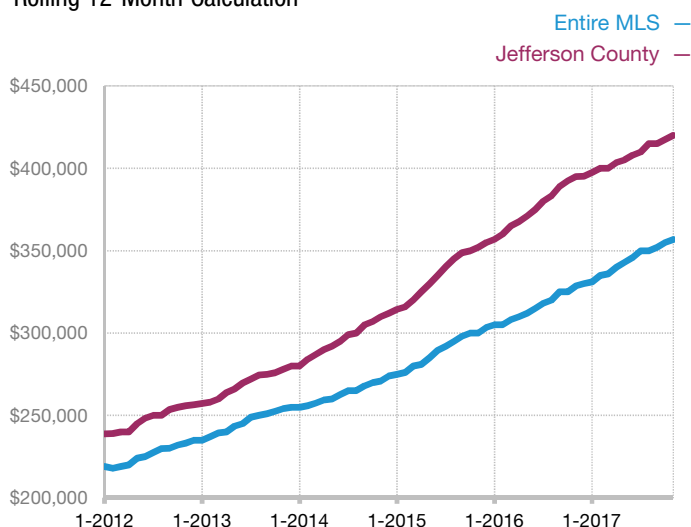
| Single Family | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| Inventory of Active Listings | 1,107 | 727 | - 34.3% | -- | -- | -- |
| Under Contract | 556 | 534 | - 4.0% | 7,474 | 7,415 | - 0.8% |
| New Listings | 483 | 448 | - 7.2% | 8,582 | 8,435 | - 1.7% |
| Sold Listings | 701 | 614 | - 12.4% | 7,228 | 7,276 | + 0.7% |
| Days on Market Until Sale | 28 | 30 | + 7.1% | 27 | 25 | - 7.4% |
| Median Sales Price* | \$381,444 | \$420,000 | + 10.1% | \$396,238 | \$425,000 | + 7.3% |
| Average Sales Price* | \$434,047 | \$479,863 | + 10.6% | \$448,310 | \$480,374 | + 7.2% |
| Percent of List Price Received* | 99.0% | 99.2% | + 0.2% | 100.0% | 99.9% | - 0.1% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2016 | 2017 | Percent Change from Previous Year | Thru 11-2016 | Thru 11-2017 | Percent Change from Previous Year |
| Inventory of Active Listings | 159 | 146 | - 8.2% | -- | -- | -- |
| Under Contract | 213 | 176 | - 17.4% | 2,510 | 2,582 | + 2.9% |
| New Listings | 190 | 151 | - 20.5% | 2,652 | 2,782 | + 4.9% |
| Sold Listings | 210 | 223 | + 6.2% | 2,400 | 2,508 | + 4.5% |
| Days on Market Until Sale | 18 | 20 | + 11.1% | 13 | 13 | 0.0% |
| Median Sales Price* | \$239,500 | \$266,500 | + 11.3% | \$230,750 | \$255,000 | + 10.5% |
| Average Sales Price* | \$259,799 | \$288,849 | + 11.2% | \$252,326 | \$274,510 | + 8.8% |
| Percent of List Price Received* | 100.3% | 99.7% | - 0.6% | 101.6% | 101.1% | - 0.5% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

