

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Highlands Ranch

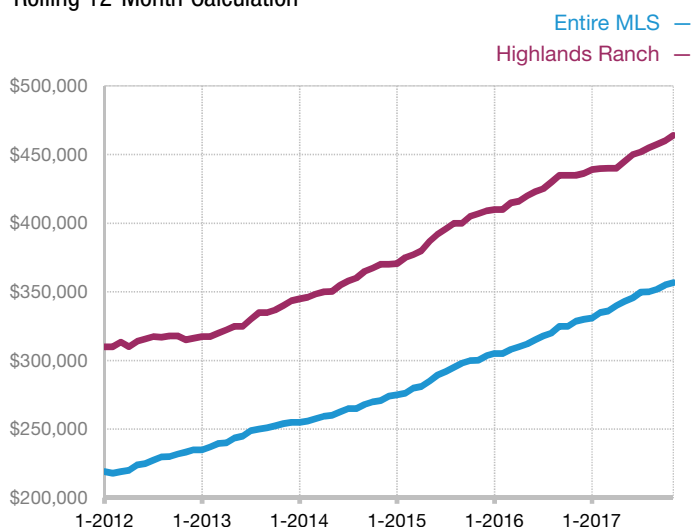
Single Family	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	170	91	- 46.5%	--	--	--
Under Contract	102	112	+ 9.8%	1,574	1,536	- 2.4%
New Listings	85	72	- 15.3%	1,799	1,731	- 3.8%
Sold Listings	132	103	- 22.0%	1,541	1,504	- 2.4%
Days on Market Until Sale	28	33	+ 17.9%	22	22	0.0%
Median Sales Price*	\$425,650	\$468,000	+ 9.9%	\$436,750	\$465,000	+ 6.5%
Average Sales Price*	\$472,489	\$533,761	+ 13.0%	\$486,636	\$525,019	+ 7.9%
Percent of List Price Received*	99.4%	99.2%	- 0.2%	99.9%	100.1%	+ 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	24	20	- 16.7%	--	--	--
Under Contract	13	20	+ 53.8%	334	305	- 8.7%
New Listings	18	16	- 11.1%	358	349	- 2.5%
Sold Listings	22	26	+ 18.2%	331	301	- 9.1%
Days on Market Until Sale	14	18	+ 28.6%	18	14	- 22.2%
Median Sales Price*	\$321,000	\$339,000	+ 5.6%	\$325,000	\$350,000	+ 7.7%
Average Sales Price*	\$324,705	\$360,780	+ 11.1%	\$339,275	\$371,443	+ 9.5%
Percent of List Price Received*	99.6%	99.9%	+ 0.3%	100.1%	100.0%	- 0.1%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

