

Local Market Update for November 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Castle Rock

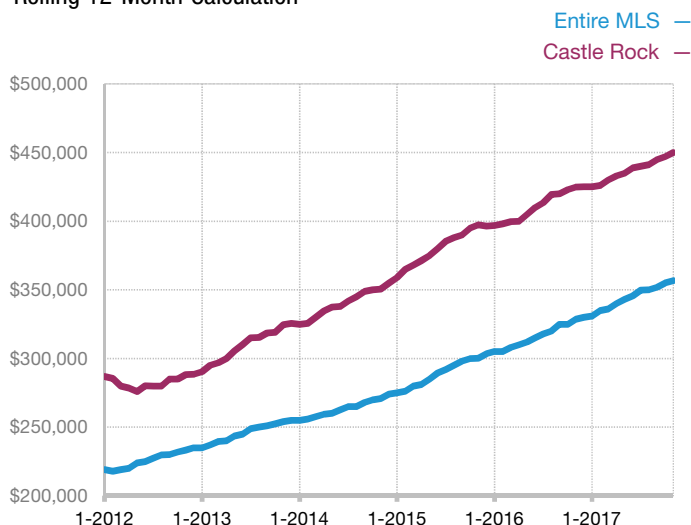
Single Family	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	401	287	- 28.4%	--	--	--
Under Contract	104	106	+ 1.9%	1,593	1,647	+ 3.4%
New Listings	92	127	+ 38.0%	2,050	2,056	+ 0.3%
Sold Listings	115	139	+ 20.9%	1,575	1,606	+ 2.0%
Days on Market Until Sale	42	42	0.0%	42	38	- 9.5%
Median Sales Price*	\$405,000	\$450,000	+ 11.1%	\$425,000	\$452,500	+ 6.5%
Average Sales Price*	\$503,472	\$530,878	+ 5.4%	\$492,856	\$533,323	+ 8.2%
Percent of List Price Received*	98.7%	98.9%	+ 0.2%	99.4%	99.2%	- 0.2%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 11-2016	Thru 11-2017	Percent Change from Previous Year
Inventory of Active Listings	28	25	- 10.7%	--	--	--
Under Contract	27	21	- 22.2%	288	339	+ 17.7%
New Listings	17	20	+ 17.6%	327	372	+ 13.8%
Sold Listings	30	28	- 6.7%	277	321	+ 15.9%
Days on Market Until Sale	14	34	+ 142.9%	19	25	+ 31.6%
Median Sales Price*	\$249,000	\$307,250	+ 23.4%	\$279,000	\$300,000	+ 7.5%
Average Sales Price*	\$262,929	\$304,009	+ 15.6%	\$293,706	\$313,809	+ 6.8%
Percent of List Price Received*	99.6%	98.5%	- 1.1%	100.4%	100.0%	- 0.4%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

