

Local Market Update for November 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

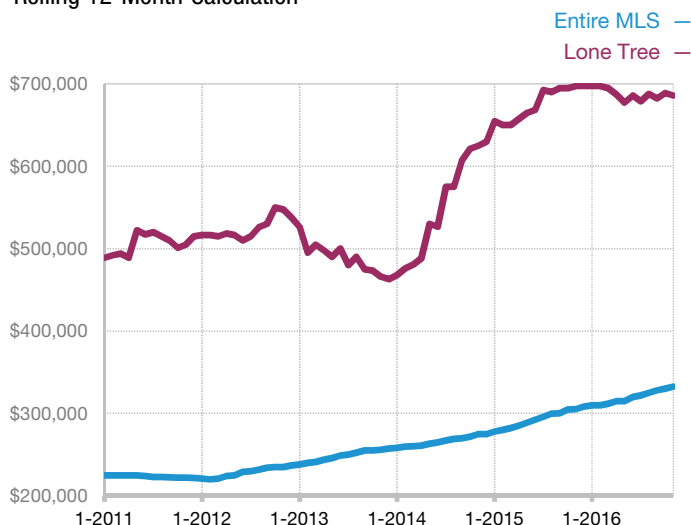
Single Family	November			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 11-2015	Thru 11-2016	Percent Change from Previous Year
Inventory of Active Listings	68	37	- 45.6%	--	--	--
Under Contract	13	12	- 7.7%	202	164	- 18.8%
New Listings	13	7	- 46.2%	272	218	- 19.9%
Sold Listings	12	13	+ 8.3%	189	166	- 12.2%
Days on Market Until Sale	102	74	- 27.5%	60	49	- 18.3%
Median Sales Price*	\$784,950	\$660,000	- 15.9%	\$690,000	\$675,000	- 2.2%
Average Sales Price*	\$846,087	\$783,693	- 7.4%	\$757,982	\$791,239	+ 4.4%
Percent of List Price Received*	97.3%	98.5%	+ 1.2%	98.0%	98.4%	+ 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 11-2015	Thru 11-2016	Percent Change from Previous Year
Inventory of Active Listings	8	3	- 62.5%	--	--	--
Under Contract	6	6	0.0%	90	72	- 20.0%
New Listings	4	5	+ 25.0%	101	81	- 19.8%
Sold Listings	2	5	+ 150.0%	87	68	- 21.8%
Days on Market Until Sale	52	32	- 38.5%	23	20	- 13.0%
Median Sales Price*	\$347,500	\$307,000	- 11.7%	\$355,000	\$394,450	+ 11.1%
Average Sales Price*	\$347,500	\$360,960	+ 3.9%	\$359,140	\$391,333	+ 9.0%
Percent of List Price Received*	99.3%	99.0%	- 0.3%	99.3%	98.8%	- 0.5%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

