

Local Market Update for June 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

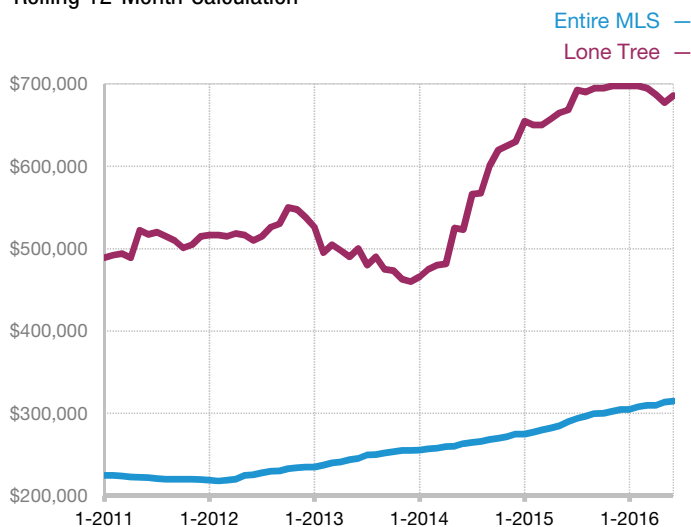
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 06-2015 | Thru 06-2016 | Percent Change from Previous Year |
| Inventory of Active Listings | 88 | 55 | - 37.5% | -- | -- | -- |
| Under Contract | 25 | 19 | - 24.0% | 108 | 98 | - 9.3% |
| New Listings | 31 | 28 | - 9.7% | 161 | 133 | - 17.4% |
| Sold Listings | 19 | 19 | 0.0% | 91 | 92 | + 1.1% |
| Days on Market Until Sale | 33 | 37 | + 12.1% | 68 | 48 | - 29.4% |
| Median Sales Price* | \$630,000 | \$728,000 | + 15.6% | \$704,000 | \$677,500 | - 3.8% |
| Average Sales Price* | \$782,808 | \$782,189 | - 0.1% | \$786,769 | \$768,007 | - 2.4% |
| Percent of List Price Received* | 99.6% | 99.1% | - 0.5% | 98.6% | 98.9% | + 0.3% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2015 | 2016 | Percent Change from Previous Year | Thru 06-2015 | Thru 06-2016 | Percent Change from Previous Year |
| Inventory of Active Listings | 16 | 5 | - 68.8% | -- | -- | -- |
| Under Contract | 10 | 2 | - 80.0% | 52 | 37 | - 28.8% |
| New Listings | 13 | 5 | - 61.5% | 64 | 44 | - 31.3% |
| Sold Listings | 7 | 7 | 0.0% | 46 | 39 | - 15.2% |
| Days on Market Until Sale | 21 | 21 | 0.0% | 22 | 19 | - 13.6% |
| Median Sales Price* | \$390,000 | \$394,000 | + 1.0% | \$365,000 | \$385,000 | + 5.5% |
| Average Sales Price* | \$365,529 | \$386,429 | + 5.7% | \$365,274 | \$372,441 | + 2.0% |
| Percent of List Price Received* | 99.8% | 99.5% | - 0.3% | 99.9% | 98.9% | - 1.0% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

