

Local Market Update for October 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

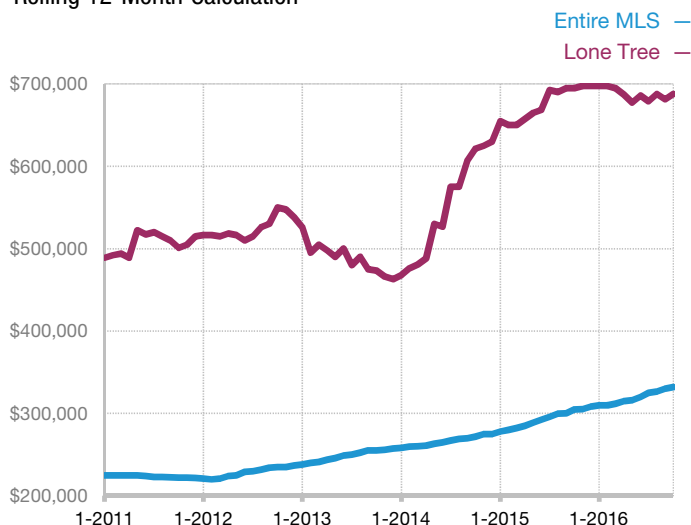
Single Family	October			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 10-2015	Thru 10-2016	Percent Change from Previous Year
Inventory of Active Listings	76	47	- 38.2%	--	--	--
Under Contract	16	19	+ 18.8%	189	156	- 17.5%
New Listings	19	14	- 26.3%	259	212	- 18.1%
Sold Listings	18	19	+ 5.6%	177	152	- 14.1%
Days on Market Until Sale	42	42	0.0%	57	46	- 19.3%
Median Sales Price*	\$617,500	\$650,999	+ 5.4%	\$680,000	\$675,000	- 0.7%
Average Sales Price*	\$638,344	\$885,262	+ 38.7%	\$752,009	\$788,116	+ 4.8%
Percent of List Price Received*	97.9%	98.0%	+ 0.1%	98.1%	98.5%	+ 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 10-2015	Thru 10-2016	Percent Change from Previous Year
Inventory of Active Listings	11	4	- 63.6%	--	--	--
Under Contract	5	8	+ 60.0%	84	67	- 20.2%
New Listings	4	6	+ 50.0%	97	76	- 21.6%
Sold Listings	10	8	- 20.0%	85	63	- 25.9%
Days on Market Until Sale	25	21	- 16.0%	23	19	- 17.4%
Median Sales Price*	\$381,000	\$465,000	+ 22.0%	\$359,950	\$395,000	+ 9.7%
Average Sales Price*	\$400,450	\$445,063	+ 11.1%	\$359,414	\$393,743	+ 9.6%
Percent of List Price Received*	99.0%	98.0%	- 1.0%	99.3%	98.7%	- 0.6%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

