

Local Market Update for September 2017

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

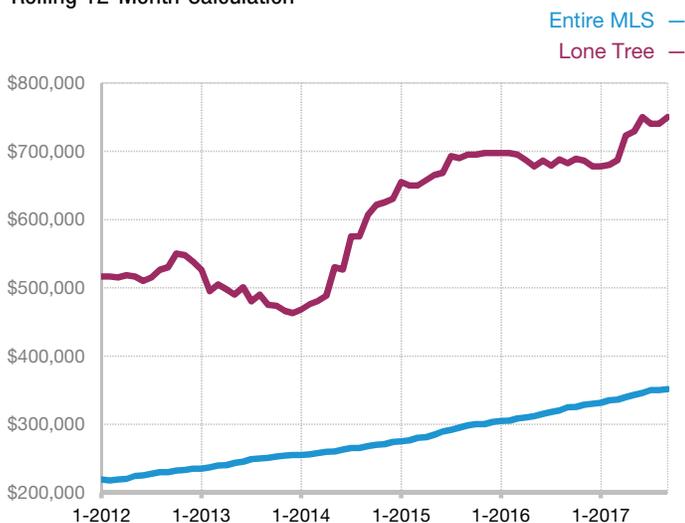
Single Family	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	73	50	- 31.5%	--	--	--
Under Contract	17	15	- 11.8%	136	129	- 5.1%
New Listings	21	16	- 23.8%	197	183	- 7.1%
Sold Listings	10	13	+ 30.0%	132	120	- 9.1%
Days on Market Until Sale	27	69	+ 155.6%	47	49	+ 4.3%
Median Sales Price*	\$620,000	\$659,000	+ 6.3%	\$677,500	\$781,260	+ 15.3%
Average Sales Price*	\$794,042	\$751,800	- 5.3%	\$777,907	\$851,613	+ 9.5%
Percent of List Price Received*	98.2%	98.0%	- 0.2%	98.6%	98.2%	- 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
	2016	2017	Percent Change from Previous Year	Thru 09-2016	Thru 09-2017	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	10	7	- 30.0%	--	--	--
Under Contract	10	9	- 10.0%	58	75	+ 29.3%
New Listings	6	12	+ 100.0%	70	85	+ 21.4%
Sold Listings	5	9	+ 80.0%	55	63	+ 14.5%
Days on Market Until Sale	12	25	+ 108.3%	19	16	- 15.8%
Median Sales Price*	\$435,900	\$418,000	- 4.1%	\$394,000	\$400,000	+ 1.5%
Average Sales Price*	\$453,980	\$397,611	- 12.4%	\$386,278	\$413,279	+ 7.0%
Percent of List Price Received*	99.1%	98.7%	- 0.4%	98.9%	99.3%	+ 0.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

