

# Local Market Update for October 2017

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

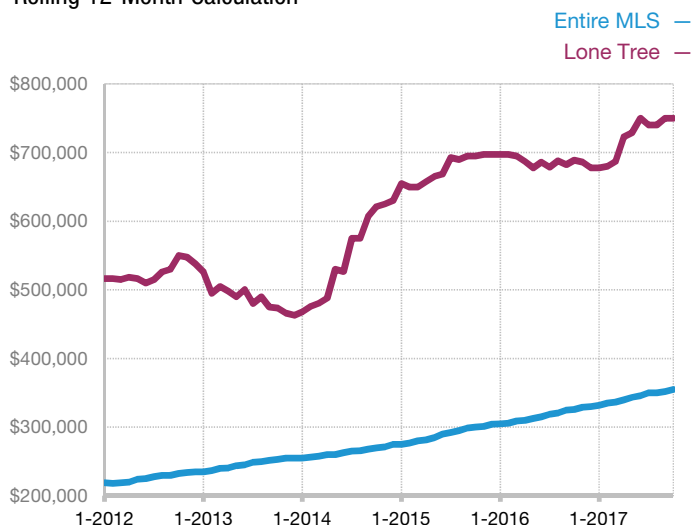
Single Family	October			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
Inventory of Active Listings	64	39	- 39.1%	--	--	--
Under Contract	15	9	- 40.0%	151	137	- 9.3%
New Listings	14	5	- 64.3%	211	188	- 10.9%
Sold Listings	21	12	- 42.9%	153	132	- 13.7%
Days on Market Until Sale	43	42	- 2.3%	46	48	+ 4.3%
Median Sales Price*	\$674,000	\$688,500	+ 2.2%	\$675,000	\$768,750	+ 13.9%
Average Sales Price*	\$879,713	\$850,148	- 3.4%	\$791,880	\$851,480	+ 7.5%
Percent of List Price Received*	97.7%	98.8%	+ 1.1%	98.4%	98.2%	- 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 10-2016	Thru 10-2017	Percent Change from Previous Year
Inventory of Active Listings	7	8	+ 14.3%	--	--	--
Under Contract	8	6	- 25.0%	66	78	+ 18.2%
New Listings	6	7	+ 16.7%	76	92	+ 21.1%
Sold Listings	8	7	- 12.5%	63	71	+ 12.7%
Days on Market Until Sale	21	10	- 52.4%	19	16	- 15.8%
Median Sales Price*	\$465,000	\$407,000	- 12.5%	\$395,000	\$407,000	+ 3.0%
Average Sales Price*	\$445,063	\$424,714	- 4.6%	\$393,743	\$415,980	+ 5.6%
Percent of List Price Received*	98.0%	100.1%	+ 2.1%	98.7%	99.4%	+ 0.7%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

