

# Local Market Update for December 2017

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

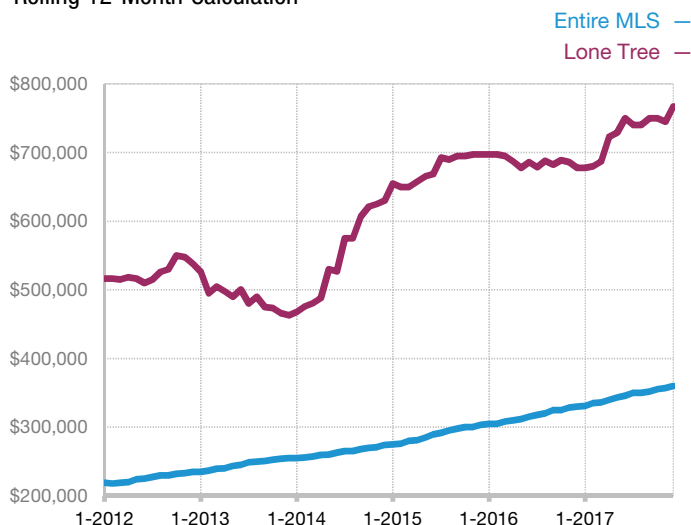
Single Family	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
Inventory of Active Listings	46	31	- 32.6%	--	--	--
Under Contract	7	11	+ 57.1%	170	159	- 6.5%
New Listings	6	10	+ 66.7%	224	211	- 5.8%
Sold Listings	12	10	- 16.7%	178	156	- 12.4%
Days on Market Until Sale	83	70	- 15.7%	51	48	- 5.9%
Median Sales Price*	\$717,500	\$855,750	+ 19.3%	\$677,500	\$767,250	+ 13.2%
Average Sales Price*	\$814,285	\$886,871	+ 8.9%	\$792,793	\$847,700	+ 6.9%
Percent of List Price Received*	97.3%	97.9%	+ 0.6%	98.4%	98.2%	- 0.2%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2016	2017	Percent Change from Previous Year	Thru 12-2016	Thru 12-2017	Percent Change from Previous Year
Inventory of Active Listings	8	3	- 62.5%	--	--	--
Under Contract	1	2	+ 100.0%	73	86	+ 17.8%
New Listings	4	0	- 100.0%	86	97	+ 12.8%
Sold Listings	9	6	- 33.3%	77	84	+ 9.1%
Days on Market Until Sale	29	38	+ 31.0%	21	17	- 19.0%
Median Sales Price*	\$393,000	\$374,500	- 4.7%	\$394,000	\$402,500	+ 2.2%
Average Sales Price*	\$411,667	\$355,815	- 13.6%	\$393,709	\$407,958	+ 3.6%
Percent of List Price Received*	99.4%	98.2%	- 1.2%	98.8%	99.3%	+ 0.5%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

