

Local Market Update for January 2018

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Castle Pines / Castle Pines North

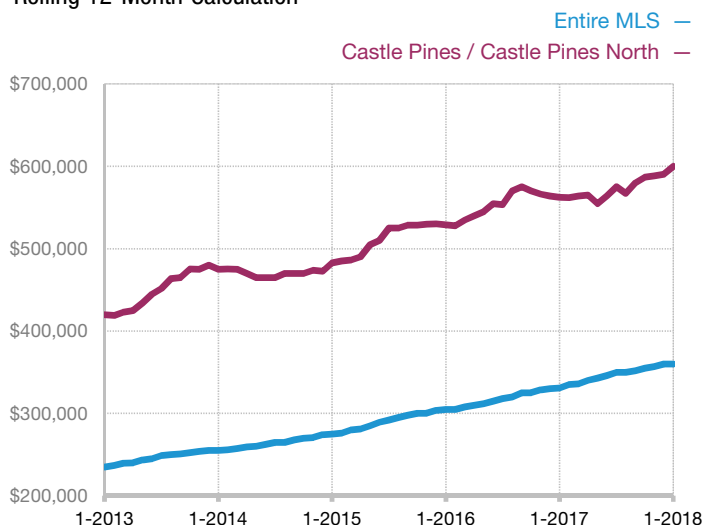
| Single Family | January | | | Year to Date | | |
|---------------------------------|-----------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 01-2017 | Thru 01-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 48 | 33 | - 31.3% | -- | -- | -- |
| Under Contract | 12 | 8 | - 33.3% | 12 | 8 | - 33.3% |
| New Listings | 22 | 12 | - 45.5% | 22 | 12 | - 45.5% |
| Sold Listings | 7 | 10 | + 42.9% | 7 | 10 | + 42.9% |
| Days on Market Until Sale | 88 | 43 | - 51.1% | 88 | 43 | - 51.1% |
| Median Sales Price* | \$555,000 | \$670,000 | + 20.7% | \$555,000 | \$670,000 | + 20.7% |
| Average Sales Price* | \$601,357 | \$682,750 | + 13.5% | \$601,357 | \$682,750 | + 13.5% |
| Percent of List Price Received* | 98.2% | 99.3% | + 1.1% | 98.2% | 99.3% | + 1.1% |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|---------|-----------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2017 | 2018 | Percent Change from Previous Year | Thru 01-2017 | Thru 01-2018 | Percent Change from Previous Year |
| Inventory of Active Listings | 0 | 0 | -- | -- | -- | -- |
| Under Contract | 3 | 0 | - 100.0% | 3 | 0 | - 100.0% |
| New Listings | 2 | 0 | - 100.0% | 2 | 0 | - 100.0% |
| Sold Listings | 0 | 1 | -- | 0 | 1 | -- |
| Days on Market Until Sale | 0 | 6 | -- | 0 | 6 | -- |
| Median Sales Price* | \$0 | \$388,000 | -- | \$0 | \$388,000 | -- |
| Average Sales Price* | \$0 | \$388,000 | -- | \$0 | \$388,000 | -- |
| Percent of List Price Received* | 0.0% | 98.2% | -- | 0.0% | 98.2% | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

