Local Market Update for November 2015





Elbert County

Single Family	November			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 11-2014	Thru 11-2015	Percent Change from Previous Year
Inventory of Active Listings	168	110	- 34.5%			
Under Contract	36	33	- 8.3%	456	472	+ 3.5%
New Listings	26	27	+ 3.8%	607	596	- 1.8%
Sold Listings	34	30	- 11.8%	434	442	+ 1.8%
Days on Market Until Sale	63	63	0.0%	58	48	- 17.2%
Median Sales Price*	\$397,000	\$425,000	+ 7.1%	\$360,000	\$395,585	+ 9.9%
Average Sales Price*	\$398,826	\$452,273	+ 13.4%	\$372,328	\$412,270	+ 10.7%
Percent of List Price Received*	97.5%	97.0%	- 0.5%	98.4%	98.4%	0.0%

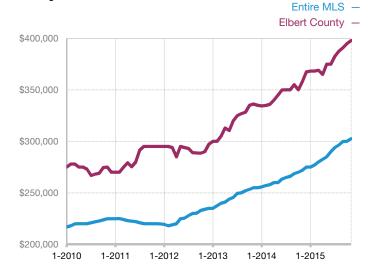
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 11-2014	Thru 11-2015	Percent Change from Previous Year
Inventory of Active Listings	0	0				
Under Contract	1	2	+ 100.0%	6	3	- 50.0%
New Listings	1	2	+ 100.0%	5	3	- 40.0%
Sold Listings	0	0		5	2	- 60.0%
Days on Market Until Sale	0	0		30	19	- 36.7%
Median Sales Price*	\$0	\$0		\$157,000	\$140,750	- 10.4%
Average Sales Price*	\$0	\$0		\$194,700	\$140,750	- 27.7%
Percent of List Price Received*	0.0%	0.0%		100.9%	96.4%	- 4.5%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

