Local Market Update for January 2016 A Research Tool Provided by the Colorado Association of REALTORS®





Elbert County

Single Family	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	126	83	- 34.1%			
Under Contract	48	43	- 10.4%	48	43	- 10.4%
New Listings	41	36	- 12.2%	41	36	- 12.2%
Sold Listings	22	25	+ 13.6%	22	25	+ 13.6%
Days on Market Until Sale	73	55	- 24.7%	73	55	- 24.7%
Median Sales Price*	\$325,500	\$425,000	+ 30.6%	\$325,500	\$425,000	+ 30.6%
Average Sales Price*	\$323,566	\$489,814	+ 51.4%	\$323,566	\$489,814	+ 51.4%
Percent of List Price Received*	95.9%	98.7%	+ 2.9%	95.9%	98.7%	+ 2.9%

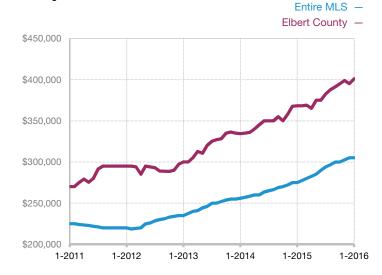
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	1	1	0.0%			
Under Contract	0	0		0	0	
New Listings	1	0	- 100.0%	1	0	- 100.0%
Sold Listings	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	4	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$135,000	\$164,900	+ 22.1%	\$135,000	\$164,900	+ 22.1%
Average Sales Price*	\$135,000	\$164,900	+ 22.1%	\$135,000	\$164,900	+ 22.1%
Percent of List Price Received*	96.8%	97.1%	+ 0.3%	96.8%	97.1%	+ 0.3%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

