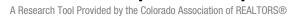
Local Market Update for September 2015





Elbert County

Single Family	September			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 09-2014	Thru 09-2015	Percent Change from Previous Year
Inventory of Active Listings	205	145	- 29.3%			
Under Contract	48	47	- 2.1%	381	409	+ 7.3%
New Listings	43	53	+ 23.3%	536	526	- 1.9%
Sold Listings	34	45	+ 32.4%	350	370	+ 5.7%
Days on Market Until Sale	38	43	+ 13.2%	56	49	- 12.5%
Median Sales Price*	\$355,000	\$400,000	+ 12.7%	\$356,500	\$391,000	+ 9.7%
Average Sales Price*	\$361,311	\$422,601	+ 17.0%	\$371,179	\$403,815	+ 8.8%
Percent of List Price Received*	99.2%	98.5%	- 0.7%	98.5%	98.4%	- 0.1%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 09-2014	Thru 09-2015	Percent Change from Previous Year
Inventory of Active Listings	0	0				
Under Contract	0	0		5	1	- 80.0%
New Listings	0	0		4	1	- 75.0%
Sold Listings	0	0		5	2	- 60.0%
Days on Market Until Sale	0	0		30	19	- 36.7%
Median Sales Price*	\$0	\$0		\$157,000	\$140,750	- 10.4%
Average Sales Price*	\$0	\$0		\$194,700	\$140,750	- 27.7%
Percent of List Price Received*	0.0%	0.0%		100.9%	96.4%	- 4.5%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

