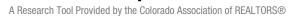
Local Market Update for March 2016





Evergreen/Conifer

Single Family	March			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Inventory of Active Listings	179	150	- 16.2%			
Under Contract	67	57	- 14.9%	173	139	- 19.7%
New Listings	92	93	+ 1.1%	183	195	+ 6.6%
Sold Listings	61	59	- 3.3%	129	122	- 5.4%
Days on Market Until Sale	89	62	- 30.3%	90	61	- 32.2%
Median Sales Price*	\$487,000	\$429,950	- 11.7%	\$510,000	\$467,500	- 8.3%
Average Sales Price*	\$525,875	\$539,391	+ 2.6%	\$543,875	\$537,310	- 1.2%
Percent of List Price Received*	98.5%	97.9%	- 0.6%	97.8%	97.6%	- 0.2%

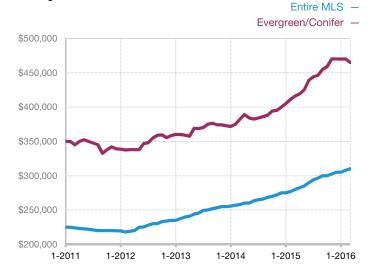
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Inventory of Active Listings	14	4	- 71.4%			
Under Contract	10	4	- 60.0%	22	19	- 13.6%
New Listings	7	1	- 85.7%	17	18	+ 5.9%
Sold Listings	6	9	+ 50.0%	15	15	0.0%
Days on Market Until Sale	78	15	- 80.8%	98	12	- 87.8%
Median Sales Price*	\$258,950	\$365,000	+ 41.0%	\$280,500	\$311,100	+ 10.9%
Average Sales Price*	\$279,483	\$336,167	+ 20.3%	\$298,783	\$293,300	- 1.8%
Percent of List Price Received*	98.8%	99.3%	+ 0.5%	98.4%	99.3%	+ 0.9%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

