

Local Market Update for November 2015

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Highlands Ranch

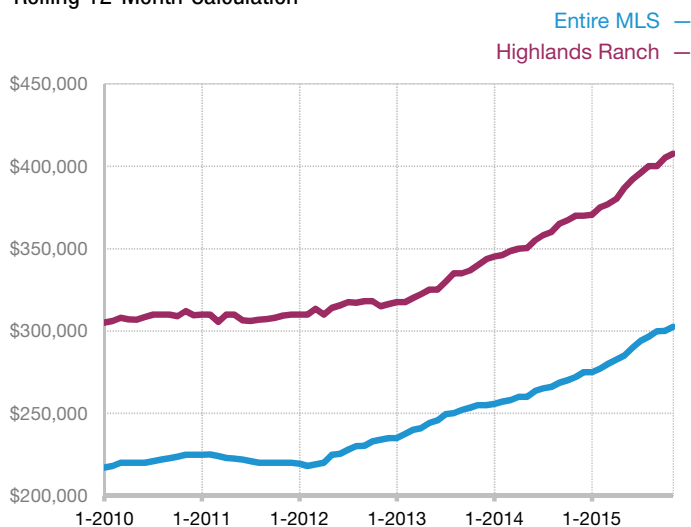
Single Family	November			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 11-2014	Thru 11-2015	Percent Change from Previous Year
Inventory of Active Listings	136	101	- 25.7%	--	--	--
Under Contract	86	122	+ 41.9%	1,665	1,699	+ 2.0%
New Listings	65	75	+ 15.4%	1,825	1,912	+ 4.8%
Sold Listings	95	106	+ 11.6%	1,639	1,591	- 2.9%
Days on Market Until Sale	29	27	- 6.9%	25	18	- 28.0%
Median Sales Price*	\$389,900	\$416,500	+ 6.8%	\$370,000	\$409,450	+ 10.7%
Average Sales Price*	\$438,937	\$454,296	+ 3.5%	\$419,359	\$453,784	+ 8.2%
Percent of List Price Received*	99.6%	99.3%	- 0.3%	99.4%	100.0%	+ 0.6%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 11-2014	Thru 11-2015	Percent Change from Previous Year
Inventory of Active Listings	25	16	- 36.0%	--	--	--
Under Contract	17	22	+ 29.4%	332	343	+ 3.3%
New Listings	13	14	+ 7.7%	350	372	+ 6.3%
Sold Listings	21	24	+ 14.3%	333	330	- 0.9%
Days on Market Until Sale	35	16	- 54.3%	21	16	- 23.8%
Median Sales Price*	\$282,500	\$310,000	+ 9.7%	\$269,000	\$299,000	+ 11.2%
Average Sales Price*	\$282,735	\$325,388	+ 15.1%	\$273,202	\$310,357	+ 13.6%
Percent of List Price Received*	100.0%	99.4%	- 0.6%	99.3%	100.3%	+ 1.0%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

