Local Market Update for September 2015



A Research Tool Provided by the Colorado Association of REALTORS®

Highlands Ranch

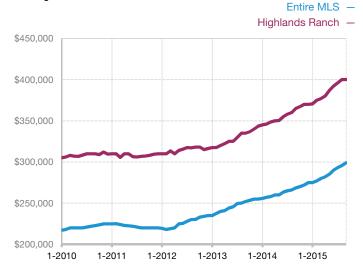
Single Family	September			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 09-2014	Thru 09-2015	Percent Change from Previous Year
Inventory of Active Listings	206	186	- 9.7%			
Under Contract	137	152	+ 10.9%	1,465	1,450	- 1.0%
New Listings	124	148	+ 19.4%	1,646	1,689	+ 2.6%
Sold Listings	170	169	- 0.6%	1,401	1,343	- 4.1%
Days on Market Until Sale	22	20	- 9.1%	24	17	- 29.2%
Median Sales Price*	\$368,950	\$399,000	+ 8.1%	\$369,000	\$406,500	+ 10.2%
Average Sales Price*	\$424,819	\$449,087	+ 5.7%	\$417,865	\$452,180	+ 8.2%
Percent of List Price Received*	99.1%	99.4%	+ 0.3%	99.4%	100.1%	+ 0.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

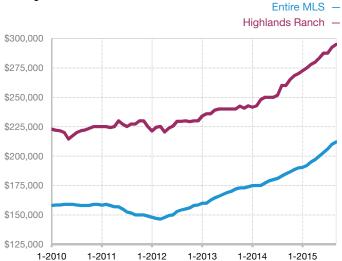
Townhouse-Condo	September			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 09-2014	Thru 09-2015	Percent Change from Previous Year
Inventory of Active Listings	38	27	- 28.9%			
Under Contract	33	35	+ 6.1%	289	298	+ 3.1%
New Listings	41	33	- 19.5%	316	329	+ 4.1%
Sold Listings	27	38	+ 40.7%	270	273	+ 1.1%
Days on Market Until Sale	14	15	+ 7.1%	20	15	- 25.0%
Median Sales Price*	\$265,000	\$287,500	+ 8.5%	\$264,950	\$296,000	+ 11.7%
Average Sales Price*	\$282,019	\$289,106	+ 2.5%	\$270,690	\$307,944	+ 13.8%
Percent of List Price Received*	99.1%	100.1%	+ 1.0%	99.3%	100.5%	+ 1.2%

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Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation



Current as of October 12, 2015. All data from REcolorado®. Powered by 10K Research and Marketing.