

Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lafayette

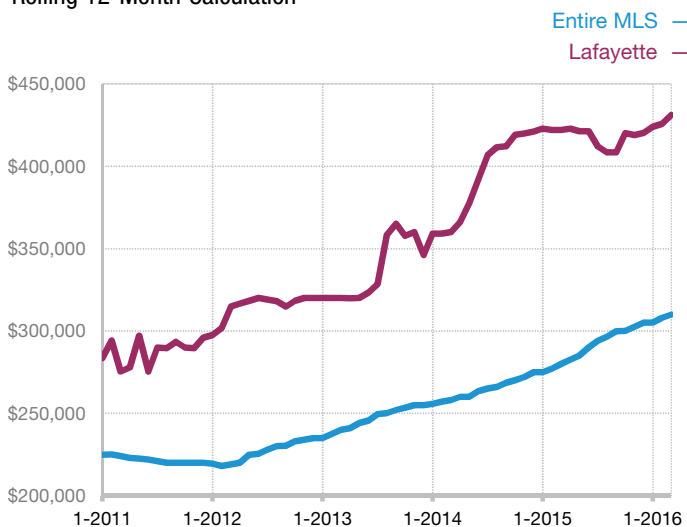
Single Family	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	15	14	- 6.7%	--	--	--
Under Contract	14	9	- 35.7%	33	30	- 9.1%
New Listings	17	15	- 11.8%	35	36	+ 2.9%
Sold Listings	15	13	- 13.3%	32	29	- 9.4%
Days on Market Until Sale	57	13	- 77.2%	52	22	- 57.7%
Median Sales Price*	\$400,000	\$435,000	+ 8.7%	\$410,620	\$459,000	+ 11.8%
Average Sales Price*	\$419,404	\$456,085	+ 8.7%	\$428,712	\$485,326	+ 13.2%
Percent of List Price Received*	98.4%	100.7%	+ 2.3%	99.8%	99.9%	+ 0.1%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
Key Metrics						
Inventory of Active Listings	2	0	- 100.0%	--	--	--
Under Contract	5	9	+ 80.0%	12	13	+ 8.3%
New Listings	6	8	+ 33.3%	13	13	0.0%
Sold Listings	5	2	- 60.0%	11	7	- 36.4%
Days on Market Until Sale	5	5	0.0%	7	5	- 28.6%
Median Sales Price*	\$215,000	\$291,550	+ 35.6%	\$215,000	\$273,000	+ 27.0%
Average Sales Price*	\$216,000	\$291,550	+ 35.0%	\$224,763	\$262,586	+ 16.8%
Percent of List Price Received*	101.5%	108.4%	+ 6.8%	100.9%	104.6%	+ 3.7%

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

