Local Market Update for January 2016





Lafayette

Single Family	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	17	11	- 35.3%			
Under Contract	12	8	- 33.3%	12	8	- 33.3%
New Listings	9	10	+ 11.1%	9	10	+ 11.1%
Sold Listings	5	11	+ 120.0%	5	11	+ 120.0%
Days on Market Until Sale	45	37	- 17.8%	45	37	- 17.8%
Median Sales Price*	\$425,000	\$477,000	+ 12.2%	\$425,000	\$477,000	+ 12.2%
Average Sales Price*	\$474,480	\$499,032	+ 5.2%	\$474,480	\$499,032	+ 5.2%
Percent of List Price Received*	97.8%	98.8%	+ 1.0%	97.8%	98.8%	+ 1.0%

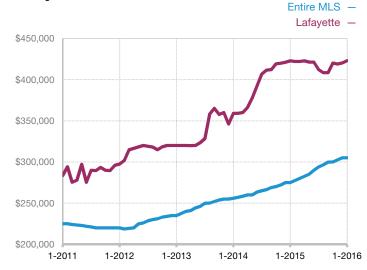
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
Key Metrics	2015	2016	Percent Change from Previous Year	Thru 01-2015	Thru 01-2016	Percent Change from Previous Year
Inventory of Active Listings	3	0	- 100.0%			
Under Contract	1	1	0.0%	1	1	0.0%
New Listings	2	1	- 50.0%	2	1	- 50.0%
Sold Listings	3	4	+ 33.3%	3	4	+ 33.3%
Days on Market Until Sale	18	6	- 66.7%	18	6	- 66.7%
Median Sales Price*	\$202,500	\$257,000	+ 26.9%	\$202,500	\$257,000	+ 26.9%
Average Sales Price*	\$250,963	\$277,500	+ 10.6%	\$250,963	\$277,500	+ 10.6%
Percent of List Price Received*	100.4%	103.9%	+ 3.5%	100.4%	103.9%	+ 3.5%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

