

# Local Market Update for March 2016

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

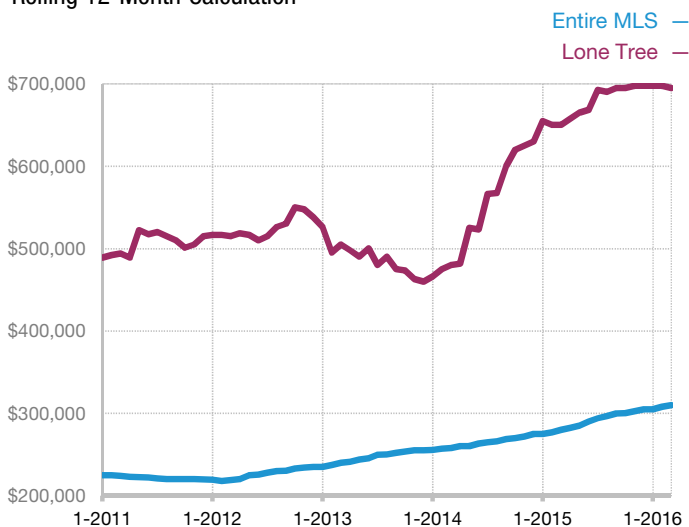
Single Family	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
Inventory of Active Listings	66	46	- 30.3%	--	--	--
Under Contract	26	18	- 30.8%	48	41	- 14.6%
New Listings	23	20	- 13.0%	63	54	- 14.3%
Sold Listings	9	12	+ 33.3%	27	32	+ 18.5%
Days on Market Until Sale	51	49	- 3.9%	53	67	+ 26.4%
Median Sales Price*	\$680,000	<b>\$668,000</b>	- 1.8%	\$695,000	<b>\$687,000</b>	- 1.2%
Average Sales Price*	\$724,474	<b>\$780,067</b>	+ 7.7%	\$726,807	<b>\$773,756</b>	+ 6.5%
Percent of List Price Received*	98.0%	<b>99.6%</b>	+ 1.6%	97.9%	<b>98.4%</b>	+ 0.5%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			Year to Date		
	2015	2016	Percent Change from Previous Year	Thru 03-2015	Thru 03-2016	Percent Change from Previous Year
<b>Key Metrics</b>						
Inventory of Active Listings	5	7	+ 40.0%	--	--	--
Under Contract	16	9	- 43.8%	30	22	- 26.7%
New Listings	13	10	- 23.1%	28	27	- 3.6%
Sold Listings	9	7	- 22.2%	17	16	- 5.9%
Days on Market Until Sale	32	19	- 40.6%	30	23	- 23.3%
Median Sales Price*	\$420,000	<b>\$280,000</b>	- 33.3%	\$375,000	<b>\$350,950</b>	- 6.4%
Average Sales Price*	\$412,333	<b>\$305,321</b>	- 26.0%	\$363,118	<b>\$344,253</b>	- 5.2%
Percent of List Price Received*	98.8%	<b>99.6%</b>	+ 0.8%	99.2%	<b>98.6%</b>	- 0.6%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

