



For Immediate Release

Denver Metro Association of REALTORS® 42nd Annual Excellence Awards Honors Top Agents

Colorado's Largest REALTOR® Awards Event Commemorates Industry Leader Achievements

DENVER – March 5, 2020 - [Denver Metro Association of REALTORS®](#) (DMAR) – an organization comprised of over 7,000 real estate professionals and *The Voice of Real Estate®* in the Denver metro area – hosted its 42nd Annual Denver Metro Association of REALTORS® Excellence Awards event on March 5, 2020 at the Hyatt Regency Denver at Colorado Convention Center. The event is the summit of real estate achievement in metro Denver and recognized the highest-performing REALTORS® in 2019.

With over 700 guests in attendance and more than 25 awards, highlights of the event included the special awards given in the following categories: Broker Manager of the Year, Rookie of the Year, Top Producers, Support Person of the Year, Top Project Awards, Top Office Awards, as well as those dedicated to Community Service efforts.

“The annual Excellence Awards ceremony is the most anticipated event in Denver area’s residential real estate industry,” said [Euan Graham](#), Chairman of the Board of the Denver Metro Association of REALTORS®. “The awards acknowledge professional excellence and achievement for individuals and teams, which is a tremendous honor to be recognized among some of the best REALTORS® in one of the nation’s most competitive real estate markets.”

The theme of the event was “Success is Always in Style,” which was particularly apt as over 700 attendees gathered to celebrate this year’s winners and their success. As one of the nation’s leading housing markets, Denver’s REALTORS® are regarded as industry leaders across the county.

“The award-winning REALTORS® and teams have successfully navigated industry-wide challenges and found tremendous success,” stated Ann Turner, CEO of the Denver Metro Association of REALTORS®. “On behalf of the Association, I applaud our REALTOR® members on their success and accomplishments. I’m proud of each and every member’s resolve

to provide world-class client service without compromise, one of the most significant aspects for homeowners deciding to work with REALTORS®.”

Award Winners

Broker Manager of the Year: Luisa Staerkel, *Kentwood Real Estate - DTC*

Luisa Staerkel is the managing broker for Kentwood Real Estate – Denver Tech Center office, where she has excelled at marketing luxury properties in Cherry Hills Village, Greenwood Village, Denver Country Club, Polo Grounds, Hilltop, Cherry Creek and Lower Downtown (“LoDo”) lofts and condominiums since starting in the position in 2007. Luisa Staerkel’s vast knowledge of the metro-Denver real estate market is complemented by her service to her industry as a member of the Denver Metro Association of REALTORS®, the Colorado Association of REALTORS®, and the National Association of REALTORS®. Staerkel is consistently an honoree at the DMAR Excellence Awards (formerly the Million Dollar Roundtable) and serves as a member of the Board of Trustees for Regis University in Denver.

Luisa Staerkel is this year’s Broker Manager of the Year award winner because she was instrumental in building the company and the culture at Kentwood’s DTC office. Under her leadership, Kentwood DTC has been recognized for several years as a top-producing office. Luisa’s nominations rave of her great support, high standards of professionalism, and how proactive and available she is at the office. Luisa Staerkel’s reputation is that of excellence, ethics, and superior service.

Rookie of the Year: Stephen Berg, *8z Real Estate Denver Central*

Stephen Berg is a REALTOR® at 8Z Real Estate Denver Central, where he specializes in selling and buying new homes. Berg applies years of project management and construction experience to each client and has earned a reputation of working hard to meet their interests, expectations, and deadlines. Stephen is a Denver resident with his wife and two sons.

Stephen Berg earned this year’s Rookie of the Year award because he is the highest-producing REALTOR® by sales volume with less than two-years’ experience practicing real estate.

Support Person of the Year: Catie Johnson, *8z Real Estate Denver Central*

Catie Johnson is a Licensed Team Transaction Coordinator at 8z Real Estate Denver Central. Johnson is a recent graduate from St. Lawrence University in New York. Catie provides excellent

service to 24 REALTORS® who average 34 transactions per month, as well as amazing customer service to their clients.

Catie Johnson was awarded the Support Person of the Year award because she ensures every client receives the best customer service in the industry by providing clarity, control, and a high-degree of confidence throughout each transaction, in addition to supporting her team by tracking dates, deadlines, stagers, photographers, and closings. Catie Johnson has earned herself a reputation as one of the most detailed transaction coordinators in Denver while managing an unusual amount of large tasks, thanks to great organizational skills, an ability to prioritize and to get the job done.

Community Service Award: Dave Umphress, *Keller Williams Realty Success*

Dave Umphress, owner and REALTOR® at Keller Williams' The Umphress Group, is a renowned fundraiser for partner communities in sub-Saharan Africa, providing life-saving water, education, and sanitation to remote villages, as well as local initiatives in Colorado. Dave Umphress's motto is, "The team exists to transform lives, and every time someone buys or sells a home, that difference is made possible."

Rising Stars

1. Stephanie Eheart, Compass
2. Megan Heagle, Kentwood Real Estate
3. Declan Kenyon, Brokers Guild Cherry Creek
4. Stephanie Anne Kroll, milehimodern
5. Stephen Meguina, Keller Williams Realty Downtown

TOP INDIVIDUAL AWARDS

Individual | \$ Sales Production

1. **Anne Dresser Kocur, LIV Sotheby's International Realty, DTC Office**
2. Deviree Vallejo, LIV Sotheby's International Realty, Cherry Creek Office
3. Gina Lorenzen, Kentwood Real Estate DTC
4. Susie Smyle, RE/MAX Professionals
5. Peter Blank, milehimodern

Individual | Number of Transactions

1. **Anne Dresser Kocur, LIV Sotheby's International Realty, DTC Office**
2. Susie Smyle, RE/MAX Professionals
3. Emily Fernandez Cuecha, Keller Williams Denver Southeast
4. Deviree Vallejo, LIV Sotheby's International Realty, Cherry Creek Office
5. Leo Rowen, RE/MAX of Cherry Creek

TOP PROJECT AWARDS

Project | \$ Sales Production

1. **Dawn Raymond, Kentwood Real Estate Cherry Creek**
2. Elizabeth Richards, LIV Sotheby's International Realty, Cherry Creek Office
3. Edward Lance Chayet, Hanover Realty

Project | Number of Transactions

1. **Dawn Raymond, Kentwood Real Estate Cherry Creek**
2. Edward Lance Chayet, Hanover Realty
3. Elizabeth Richards, LIV Sotheby's International Realty, Cherry Creek Office

TOP TEAM AWARDS

Team | \$ Sales Production

1. **The Behr Team: Josh Behr, Linda Behr, Jake Mackensen & Nicole Scholle of LIV Sotheby's International Realty, DTC Office**
2. The Bartic Group of Keller Williams Integrity Real Estate
3. The Griffith Home Team: Dustin Griffith & Chad Griffith of RE/MAX Professionals
4. Team Front Range - Keller Williams: Kris Ceretto & Kristen White of Keller Williams Denver Southeast
5. The Wolfe-Bouc Group: Ian Wolfe, Chris Bouc, Nancy Wolfe & Fred Wolfe of LIV Sotheby's International Realty, Cherry Creek Office

Team | Number of Transactions

1. **The Bartic Group of Keller Williams Integrity Real Estate**
2. The Griffith Home Team: Dustin Griffith & Chad Griffith of RE/MAX Professionals
3. Team Front Range - Keller Williams: Kris Ceretto & Kristen White of Keller Williams Denver Southeast

4. The Dream Weavers: Kathlene Weaver, Jason Weaver, Taylor Hetzer & Shanon DeBelle of RE/MAX Professionals
5. The C.O.R.E. Group: Courtney Olson, Vernetta Bergstrom, Britin McGuire, Lindsay Jeffries, TK Knight, Rhonda Milligan & Roni Davis of Keller Williams Advantage Realty

TOP OFFICE AWARDS

1-5 Agents | \$ Sales Production

1. **GO Colorado Realty**
2. LIV Sotheby's International Realty, Spire Office
3. Savvy Realty
4. Wild & Mild Homes
5. Simply Denver

1-5 Agents | Number of Transactions

1. **GO Colorado Realty**
2. LIV Sotheby's International Realty, Spire Office
3. Savvy Realty
4. Simply Denver
4. Wild & Mild Homes
5. Gunlock Homes

6-10 Agents | \$ Sales Production

1. **Metro Brokers Team Lassen**
2. Perry & Co. Realtors, Cherry Creek North Office
3. ONE Realty, LLC
4. First Summit Realty
5. Banyan Real Estate LLC

6-10 Agents | Number of Transactions

1. **Metro Brokers Team Lassen**
2. ONE Realty, LLC
3. First Summit Realty
4. Perry & Co. Realtors, Cherry Creek North Office

5. Megastar Realty
5. RE/MAX Alliance

11-30 Agents | \$ Sales Production

1. **Slifer Smith & Frampton – Denver**
2. LIV Sotheby's International Realty, Downtown Denver Office
3. 8z Real Estate Denver Central
4. Perry & Co. Realtors, Cherry Creek Main HQ
5. Madison & Company Properties, Cherry Creek North

11-30 Agents | Number of Transactions

1. **Slifer Smith & Frampton – Denver**
2. 8z Real Estate Denver Central
3. LIV Sotheby's International Realty, Downtown Denver Office
4. Perry & Co. Realtors, Cherry Creek Main HQ
5. BSW Real Estate

31-50 Agents | \$ Sales Production

1. **Kentwood City Properties**
2. Madison & Company Properties, Greenwood Village
3. PorchLight Real Estate Group, Highlands
4. Madison & Company Properties, Central Denver
5. RE/MAX 100, Inc.

31-50 Agents | Number of Transactions

1. **Madison & Company Properties, Greenwood Village**
2. PorchLight Real Estate Group, Highlands
3. Kentwood City Properties
4. RE/MAX 100, Inc.
5. Madison & Company Properties, Central Denver

51-75 Agents | \$ Sales Production

1. **LIV Sotheby's International Realty, DTC Office**
2. Kentwood Real Estate at Cherry Creek

3. PorchLight Real Estate Group, Cherry Creek
4. RE/MAX Alliance Olde Town
5. RE/MAX Alliance Denver

51-75 Agents | Number of Transactions

1. **LIV Sotheby's International Realty, DTC Office**
2. Kentwood Real Estate Cherry Creek
3. PorchLight Real Estate Group, Cherry Creek
4. RE/MAX Alliance Olde Town
5. RE/MAX Alliance Denver

76-100 Agents | \$ Sales Production

1. **Kentwood Real Estate DTC**
2. RE/MAX of Cherry Creek
3. RE/MAX Alliance - Westminster Office
4. Live Urban Real Estate
5. Keller Williams Realty Urban Elite

76-100 Agents | Number of Transactions

1. **Kentwood Real Estate DTC**
2. RE/MAX of Cherry Creek
3. RE/MAX Alliance - Westminster Office
4. Live Urban Real Estate
5. Keller Williams Realty Urban Elite

101-200 Agents | \$ Sales Production

1. **LIV Sotheby's International Realty, Cherry Creek Office**
2. Keller Williams Advantage Realty

101-200 Agents | Number of Transactions

1. **LIV Sotheby's International Realty, Cherry Creek Office**
2. Keller Williams Advantage Realty

201+ Agents | \$ Sales Production

1. **Compass, Cherry Creek Office**
2. Keller Williams Realty Downtown, LLC
3. Keller Williams Preferred Realty

201+ Agents | Number of Transactions

1. **Keller Williams Realty Downtown, LLC**
2. Keller Williams Preferred Realty
3. Compass, Cherry Creek Office

To see event highlights, use the hashtag #EA20. For more information, please visit dmarealtors.com and to stay up-to-date with the latest happenings at the Denver Metro Association of REALTORS® follow on [Twitter](https://twitter.com/DMARealtors) (@DMARealtors), [Facebook](https://www.facebook.com/DMARealtors), and [Instagram](https://www.instagram.com/DMARealtors) (@DMARealtors).

About Denver Metro Association of REALTORS®

Denver Metro Association of REALTORS® (DMAR), *The Voice of Real Estate® in the Denver metro area*, is a membership-based organization comprised of over 7,000 real estate professionals in the Denver metropolitan area. The association offers continuing education, advocacy for the real estate community and is a resource for industry news and market statistics. DMAR produces a monthly market trends report which provides trends, analysis, and insights to data sourced by REcolorado® for the Denver-area housing market. For more information, visit www.dmarealtors.com or call (303) 756-0553.

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