

# October 2019



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
30	1 • Excelling in RE: Buyer Mastery (W)	2 • (GRI) Negotiating and Counseling (N)	3 • Pricing Strategy Advisor (HQ)	4	5	6
7	8 • Building an Investment Empire (HQ) • Excelling in RE: Seller Mastery (W)	9 • iBuyer Beware (Fire Fighters Event Center)	10	11	12	13
14	15 • Excelling in Real Estate: Contract Mastery (W)	16	17 • 2019 ACU (DE)	18	19	20
21 • 2019 ACU (W)	22 • NAR Ethics (N) • Excelling in Real Estate: Marketing 101 (W)	23 • NAR Ethics (DE)	24	25	26	27
28 • Listing Strategies for the Residential Specialist (HQ)	29 • Excelling in Real Estate: Business Planning 101 (W)	30	31	1	2	3
4	5	<b>LOCATIONS:</b> HQ - 4601 DTC Blvd. #100 Denver, 80237 DE - 840 Kinner St. Castle Rock, 80109 N - 1870 W. 122 Ave. #600 Westminster, 80234 W - 950 Wadsworth Blvd. Lakewood, 80214			 <b>DENVER METRO</b> ASSOCIATION OF REALTORS® For more information or to register for a course, visit <a href="http://www.dmarealtors.com">www.dmarealtors.com</a> .	