

DIGGING DEEPER

Does the Cash Advantage Exist?

1.7% is the average discount cash buyers receive over conventional buyers.

2.6% is the average discount cash buyers receive over FHA buyers.

Close-Price-to-List-Price Ratio



All Closings - 98.8%



CASH - 97.2%



Conventional - 98.9%



FHA - 99.8%



VA - 99.5%