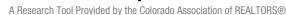
Local Market Update for December 2015





Westminster

Single Family	December			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 12-2014	Thru 12-2015	Percent Change from Previous Year
Inventory of Active Listings	152	102	- 32.9%			
Under Contract	54	70	+ 29.6%	1,257	1,507	+ 19.9%
New Listings	69	53	- 23.2%	1,416	1,646	+ 16.2%
Sold Listings	91	116	+ 27.5%	1,275	1,461	+ 14.6%
Days on Market Until Sale	23	29	+ 26.1%	25	19	- 24.0%
Median Sales Price*	\$262,000	\$299,950	+ 14.5%	\$258,000	\$297,500	+ 15.3%
Average Sales Price*	\$290,384	\$346,642	+ 19.4%	\$300,115	\$342,770	+ 14.2%
Percent of List Price Received*	100.5%	99.7%	- 0.8%	100.0%	100.8%	+ 0.8%

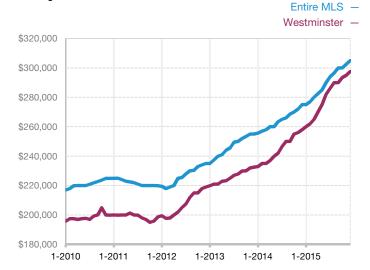
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	December			Year to Date		
Key Metrics	2014	2015	Percent Change from Previous Year	Thru 12-2014	Thru 12-2015	Percent Change from Previous Year
Inventory of Active Listings	26	16	- 38.5%			
Under Contract	34	25	- 26.5%	545	545	0.0%
New Listings	25	15	- 40.0%	567	557	- 1.8%
Sold Listings	46	36	- 21.7%	544	544	0.0%
Days on Market Until Sale	19	17	- 10.5%	21	12	- 42.9%
Median Sales Price*	\$153,875	\$216,500	+ 40.7%	\$159,950	\$184,500	+ 15.3%
Average Sales Price*	\$171,924	\$206,969	+ 20.4%	\$173,002	\$195,791	+ 13.2%
Percent of List Price Received*	99.3%	99.3%	0.0%	99.8%	101.8%	+ 2.0%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

