

# Local Market Update for September 2021

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

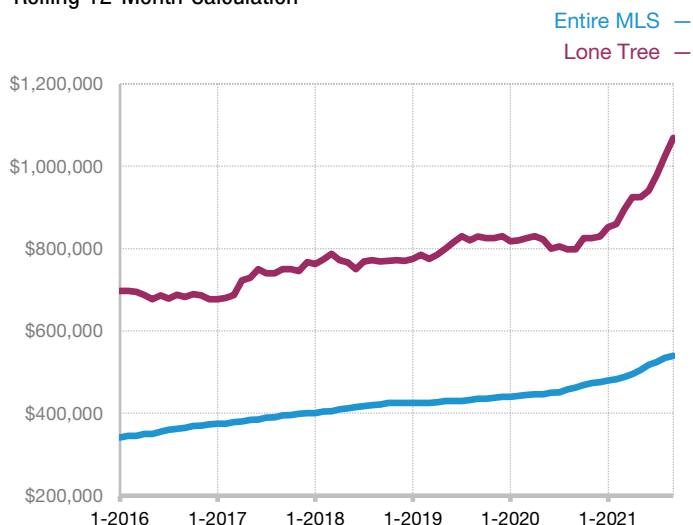
Single Family	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Inventory of Active Listings	30	11	- 63.3%	--	--	--
Under Contract	24	15	- 37.5%	142	166	+ 16.9%
New Listings	15	18	+ 20.0%	171	176	+ 2.9%
Sold Listings	23	14	- 39.1%	128	159	+ 24.2%
Days on Market Until Sale	28	17	- 39.3%	38	23	- 39.5%
Median Sales Price*	\$800,000	\$937,500	+ 17.2%	\$799,000	\$1,125,000	+ 40.8%
Average Sales Price*	\$886,874	\$1,090,821	+ 23.0%	\$883,829	\$1,164,118	+ 31.7%
Percent of List Price Received*	99.3%	100.7%	+ 1.4%	98.9%	102.3%	+ 3.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	September			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 09-2020	Thru 09-2021	Percent Change from Previous Year
Inventory of Active Listings	2	2	0.0%	--	--	--
Under Contract	8	4	- 50.0%	69	63	- 8.7%
New Listings	5	3	- 40.0%	70	66	- 5.7%
Sold Listings	15	2	- 86.7%	69	64	- 7.2%
Days on Market Until Sale	17	6	- 64.7%	37	9	- 75.7%
Median Sales Price*	\$505,000	\$541,250	+ 7.2%	\$469,973	\$537,000	+ 14.3%
Average Sales Price*	\$474,860	\$541,250	+ 14.0%	\$457,981	\$535,847	+ 17.0%
Percent of List Price Received*	99.0%	100.6%	+ 1.6%	98.5%	101.3%	+ 2.8%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

