

Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®



DENVER METRO
ASSOCIATION OF REALTORS®

Lone Tree

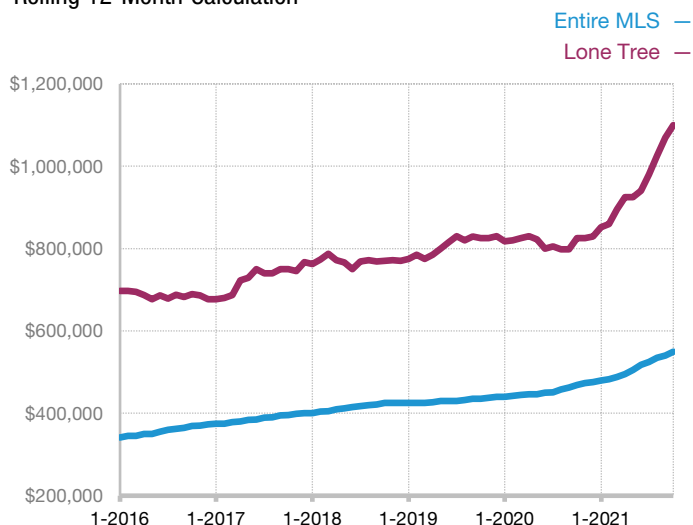
Single Family	October			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Inventory of Active Listings	29	9	- 69.0%	--	--	--
Under Contract	23	23	0.0%	165	185	+ 12.1%
New Listings	24	19	- 20.8%	195	195	0.0%
Sold Listings	25	14	- 44.0%	153	173	+ 13.1%
Days on Market Until Sale	48	13	- 72.9%	40	22	- 45.0%
Median Sales Price*	\$955,000	\$1,092,500	+ 14.4%	\$825,000	\$1,116,000	+ 35.3%
Average Sales Price*	\$1,037,778	\$1,164,621	+ 12.2%	\$908,984	\$1,164,159	+ 28.1%
Percent of List Price Received*	98.3%	101.4%	+ 3.2%	98.8%	102.2%	+ 3.4%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	October			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 10-2020	Thru 10-2021	Percent Change from Previous Year
Inventory of Active Listings	6	4	- 33.3%	--	--	--
Under Contract	11	6	- 45.5%	80	69	- 13.8%
New Listings	15	7	- 53.3%	85	73	- 14.1%
Sold Listings	10	2	- 80.0%	79	66	- 16.5%
Days on Market Until Sale	30	23	- 23.3%	36	9	- 75.0%
Median Sales Price*	\$436,250	\$680,000	+ 55.9%	\$462,000	\$539,500	+ 16.8%
Average Sales Price*	\$478,340	\$680,000	+ 42.2%	\$460,558	\$540,215	+ 17.3%
Percent of List Price Received*	99.6%	101.8%	+ 2.2%	98.6%	101.3%	+ 2.7%

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

