

# Local Market Update for November 2021

A Research Tool Provided by the Colorado Association of REALTORS®



**DENVER METRO**  
ASSOCIATION OF REALTORS®

## Lone Tree

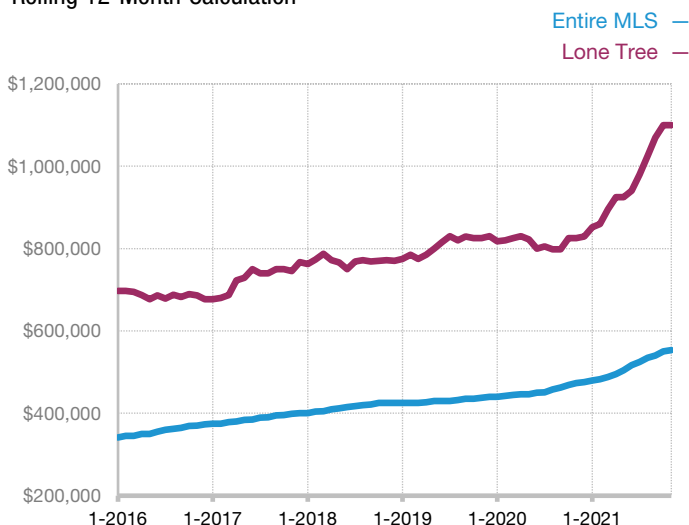
Single Family	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Inventory of Active Listings	25	2	- 92.0%	--	--	--
Under Contract	11	15	+ 36.4%	176	200	+ 13.6%
New Listings	8	10	+ 25.0%	203	205	+ 1.0%
Sold Listings	17	14	- 17.6%	170	187	+ 10.0%
Days on Market Until Sale	40	7	- 82.5%	40	21	- 47.5%
Median Sales Price*	\$800,000	\$870,000	+ 8.7%	\$825,000	\$1,100,000	+ 33.3%
Average Sales Price*	\$928,633	\$1,107,895	+ 19.3%	\$910,949	\$1,159,946	+ 27.3%
Percent of List Price Received*	98.8%	101.9%	+ 3.1%	98.8%	102.2%	+ 3.4%

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 11-2020	Thru 11-2021	Percent Change from Previous Year
Inventory of Active Listings	7	4	- 42.9%	--	--	--
Under Contract	5	4	- 20.0%	85	72	- 15.3%
New Listings	6	3	- 50.0%	91	76	- 16.5%
Sold Listings	8	5	- 37.5%	87	72	- 17.2%
Days on Market Until Sale	15	20	+ 33.3%	34	10	- 70.6%
Median Sales Price*	\$511,000	\$530,000	+ 3.7%	\$470,000	\$539,500	+ 14.8%
Average Sales Price*	\$493,728	\$502,500	+ 1.8%	\$463,608	\$538,426	+ 16.1%
Percent of List Price Received*	99.1%	100.1%	+ 1.0%	98.7%	101.2%	+ 2.5%

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**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

